HON. PATRICK M. BRODERICK JUDGE OF THE SUPERIOR COURT Courtroom 16 3035 Cleveland Avenue Santa Rosa, CA 95403 (707) 521-6729

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SUPERIOR COURT OF CALIFORNIA COUNTY OF SONOMA

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SUPERIOR COURT OF THE STATE OF CALIFORNIA COUNTY OF SONOMA

SONOMA LAND TRUST, a California Public Benefit Corporation,

Plaintiff,

V.

PETER THOMPSON, an individual; TONI THOMPSON, an individual; HENSTOOTH RANCH, LLC, a California Limited Liability Company; and DOES 1 through X, inclusive,

Defendants.

Case No. SCV-258010

FINAL STATEMENT OF DECISION (Code of Civil Procedure Section 632)

Plaintiff Sonoma Land Trust ("Trust") filed this action to enforce a conservation easement that protects and restricts activities on land owned by Toni and Peter Thompson ("Easement" and "Easement Property"). The issues remaining in controversy for trial were (1) defendants' liability for Easement violations pursuant to Civil Code section 815.7; (2) affirmative defenses of failure to state a claim (First), comparative fault (Second), failure to mitigate damages (Fourth), estoppel (Fifth), release of liability (Sixth), waiver (Seventh), approval and ratification (Eleventh), and Settlement (Twelfth); and (3) remedy. At trial call, defendants waived their right to a jury. The Court conducted a bench trial for 19 court days between July 27 and September 14, 2018. Andrew Schwartz, Sarah Sigman, and Marlene

Dehlinger of Shute, Mihaly & Weinberg, LLP appeared on behalf of Trust. Gary Gorski of the Law Offices of Gary Gorski appeared on behalf of defendants. The Court heard an opening statement by Trust (defendants waived an opening statement), evidence, defendants' motion for judgment under Code of Civil Procedure section 631.8, and closing arguments, and also received substantial briefing before, during, and after trial.

BACKGROUND FACTS

The evidence presented at trial established the following facts. Other material facts are recited in the Analysis section below.

Trust holds a conservation easement over property owned in fee by Peter and Toni Thompson as trustees of the Amended and Restated Thompson Family Living Trust (1998) ("Thompson Living Trust"). Trial Exhibit ("Ex.") 5. The Easement permanently protects the natural, open space, ecological, and scenic values of the Easement Property (collectively, the "Conservation Values"), which include an exceptionally intact ecosystem dominated by largely undisturbed native vegetation. *See, e.g.*, Ex. 4 Recitals C-H. To this end, the Easement prohibits or significantly restricts most activities on the Easement Property, including building of roads, cutting of vegetation, grading or recontouring of soils, dumping of waste, alteration of drainage, and planting new vegetation. It also gives Trust the right to enter the Easement Property as necessary to enforce the Easement. Ex. 4 § 3.2.

In the fall of 2014, Toni and Peter Thompson contracted with Hess Landscape

Construction, Inc. ("Hess") to relocate three mature oak trees from the southern end of the

Easement Property to the neighboring parcel adjacent to the northern boundary of the Easement

Property, which they own through defendant Henstooth Ranch, LLC ("Henstooth Property" and

"Henstooth"). Ex. 61. Between September and November 2014, Hess uprooted, encapsulated or

"rootballed," and dragged one oak tree to a location adjacent to the new home that the

Thompsons were building on the Henstooth Property. See Exs. 51, 61, 66. That tree, referred to
as the "Dead Tree," did not survive relocation and was promptly cut up and hauled away. Hess
attempted to uproot and relocate a second tree on the Easement Property (the "Boulder Tree"),
but was unable to do so due to large boulders entangled in its root system. Id. Hess uprooted and

moved a third large oak tree (the "Driveway Tree") from the Easement Property and replanted it in the middle of the driveway in front of the Thompsons' new home on the Henstooth Property. *Id.* Both Peter Thompson and Trust's arborist, John Meserve, testified that the Boulder Tree and Driveway Tree have since died.

Pacific Gas and Electric ("PG&E") holds an easement for electric utility lines along the western boundary of the Easement Property, which preexisted and overlaps with a portion of, and is senior to, Trust's conservation easement. Testimony showed that the Driveway Tree originally stood at the edge of PG&E's easement but the Dead and Boulder Trees were located on portions of the Easement outside of PG&E's utility easement.

To drag the three oak trees from the far end of the Easement Property to the Henstooth Property, Hess bulldozed a haul road that Trust staff testified to measuring as approximately 1/3 mile long. *See* Ex. 50. Hess—assisted on some occasions by Lunny Engineering ("Lunny"), a contractor working for defendants primarily on construction of the new home on the Henstooth Property—also removed an estimated twelve additional, smaller trees in the process of creating this haul road, and cleared other vegetation and naturally occurring rocks and boulders from its route. Ex. 51. Evidence shows that Erik Hess and Mr. Thompson were in regular contact about the status and decisions related to this work, and that Toni Thompson also participated in decisions regarding the work. *E.g.*, Exs. 51-64.

At Peter Thompson's direction, Lunny also removed sediments dredged from a pond on the Henstooth Property and dumped them near the northwestern corner of the Easement Property, without seeking or obtaining county permits and without consulting with a qualified geotechnical engineer or keying the deposited sediments into the slope on which it was dumped to ensure stability. Lunny also regraded and cleaned up disturbed portions of the Easement Property on at least two occasions, to minimize and disguise the extent of defendants' activities. Ex. 98. He also installed a culvert where the haul road approached the Henstooth Property, to restore flow where construction of the road had blocked a natural drainage swale. At Peter Thompson's direction, Lunny reseeded disturbed areas of the Easement Property on two occasions with an unknown seed mix.

Trust first learned of possible Easement violations in late October 2014. Staff immediately began attempts to contact Toni Thompson, who was the designated point of contact, according to Trust files. *See* Ex. 9. Both Toni and Peter Thompson corresponded with Crystal Simons, Trust's Conservation Easement Program Manager, in the following days, culminating in a site visit to the Easement Property by Ms. Simons and Robert Neale, Trust's Stewardship Director, on October 28, 2014. Prior to and during that site visit, first Toni and then Peter Thompson informed Ms. Simons and Mr. Neale that they were acting to save the Driveway Tree from planned pruning by PG&E. Ex. 9. This was a lie. Testimony, text messages, and emails showed that Greg Wheeldon, PG&E's contractor in charge of vegetation management on the Easement Property, informed Mr. Thompson that, because the crown of the Driveway Tree was 55 feet below the PG&E power lines and the 180-year-old tree was growing only a few inches per year, PG&E was unlikely to need to trim the Driveway Tree during its lifetime. Instead, defendants told Trust this story—and asked others to repeat this story—to obscure their own violations of the Easement and obstruct Trust's investigation of those violations.

Defendants also sought to minimize and affirmatively hide the extent of their activities on the Easement Property during the October 28, 2014 site visit by hiding the fact that they had already relocated, cut up, and hauled away the Dead Tree and uprooted but been unable to move the Boulder Tree. Defendants also limited Ms. Simons' and Mr. Neale's access to portions of the Easement Property, including the location of the pond sediments, to conceal their violations of the Easement. Following that site visit, defendants repeatedly rescheduled and cancelled a requested follow up visit (Exs. 10, 12-16), placed unreasonable demands on that visit to further delay it (Ex. 18), caused their attorney to write Trust staff threatening letters (Exs. 17, 113A), and falsely told Trust staff that they had not cut down or relocated other trees from the Easement Property beyond the Driveway Tree.

Trust sent defendants a formal notice of violation on December 9, 2014, in which Ms. Simons identified the Easement Violations known to Trust at that time and steps required for defendants to remedy those violations. Ex. 23. Over the following months, defendants initially

stated that they would work with Trust to restore the harm to the Easement Property but then repeatedly refused to engage in serious or good faith efforts toward that end. *See* Exs. 113A-113G, 32.

In July 2015, defendants ultimately engaged a qualified restoration contractor recommended by Trust, Michael Jensen of Prunuske Chatham, Inc., to provide recommendations regarding steps needed to restore the Easement Property. At defendants' direction, Mr. Jensen prepared and revised a memorandum describing the general steps he would recommend to repair the sloping hillside damaged by the haul road, remove the culvert, and restore the area covered by dredged pond sediments. *See* Ex. 75. Trust staff reviewed but did not approve all of Mr. Jensen's recommendations. Instead, on November 5, 2015, Trust wrote defendants a letter conditionally approving the steps described by Mr. Jensen to restore the Easement Property, subject to additional requirements set forth in that letter. Exs. 113KK, 113LL. Mr. Thompson responded, "You have to be kidding with this???" Ex. 113MM. Defendants refused to restore the Property in conformance with Trust's conditional approval. Trust filed this litigation five days later.

Percipient and expert testimony at trial, supported by extensive photographs, maps, and contemporaneous documentation (e.g., Exs. 11, 19, 21, 22, 28-30, 33, 80, 86) demonstrate the truly extraordinary nature and extent of harm to the Easement Property. As set forth in detail in Section III below, the Easement Property was an exceptionally intact ecosystem of predominantly native plants and long-established soils that had evolved over thousands of years with minimal disturbance. Defendants' uprooting and dragging of mature, heavy oak trees along a roughly constructed haul road scraped away these fragile plant and soil systems, cutting down to bedrock in several locations. *See* Exs. 19, 86. This disturbance created the conditions for erosion to create gullies and remove additional soil from the disturbed slope and for invasive species to out-compete the preexisting, native perennial plants. Dredged sediments on the Easement Property also introduced and fostered growth of invasive and noxious weeds.

Despite the severe harm that clearly resulted from their activities, in knowing violation of the Easement, defendants continued to object up to and throughout trial that conditions on the

Easement Property appeared to them to be largely recovered and aesthetically fine. They refused to acknowledge the ecological values of the pre-violation physical conditions of the Easement Property or the protections that the Easement provides to those undisturbed conservation values.

ANALYSIS

The Court finds that Trust has carried its burden to establish each defendant's joint and several liability for numerous and extensive violations of the Easement pursuant to the terms of the Easement and Civil Code 815 et seq. Defendants have not carried their burden to establish the factual or legal basis for any defense.

For defendants' extensive violations, the Easement and the California Civil Code require defendants to pay (1) the cost to prepare and implement a plan to restore the Easement Property to its condition prior to the damage, (2) Trust's staff costs to enforce the Easement, and (3) the cost of Trust's experts to develop a restoration plan. At trial, Trust submitted largely uncontroverted evidence that the cost to restore the Easement Property is \$392,670, staff costs are \$92,286, and expert costs are \$90,943, for a total of \$575,899. The Court finds that the evidence presented at trial fully supported the entire amount of requested damages.

The Easement also entitles Trust to injunctive relief to implement the restoration plan.

The Court finds that such relief is appropriate and necessary here, where defendants have a documented history of obstructing access to the Easement Property and where they continued to reject the Easement's requirements and enforceability during trial.

I. Defendants violated the Easement.

Defendants violated the Easement despite knowledge of its restrictions, with destructive results to the Easement Property and its protected conservation values, on numerous occasions over the course of more than a year. The evidence at trial demonstrated that defendants had notice of the terms of the Easement and knew that their actions violated those terms. See Ex. 8. Nonetheless, they hired contractors to remove mature oak trees from and dump dredged sediment on the Easement Property for the benefit of Henstooth and the Henstooth Property on which they were building a new home. They sought on numerous occasions to hide their actions to avoid discovery by Trust and, once Trust learned of the violations, fabricated excuses to

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and the Henstooth Property at the direct and corresponding expense of the Easement Property and harm to the conservation values protected by the Easement. Testimony and documentary evidence both demonstrated that both Peter and Toni Thompson acted intentionally in both their individual capacities and as members of Henstooth. Accordingly, all three defendants are jointly and severally liable for the remedies set forth in Section III below.

Peter Thompson violated the Easement.

The Easement binds Peter and Toni Thompson. Ex. 4 §§ 11, 18. They purchased the Easement Property in 2013 and are its sole owners. Ex. 5. Evidence and testimony demonstrate that both Peter and Toni Thompson had notice of the Easement's restrictions and provisions. See Exs. 8, 51. Photographs (e.g., Exs. 11, 19, 50), texts (Ex. 51), and emails (e.g., Exs. 52-69) that Trust put in evidence, as well as defendants' own admissions, establish defendants' extensive violations of the Easement.

The Court finds, based on photographs, emails, texts, and testimony by both Mr. Splitter and Mr. Jensen regarding contemporaneous photographs, that defendants caused the grading of a new haul road approximately 1/3-mile down the length of the Easement Property in violation of sections 4.2, 4.3, 5.5.3, 5.7, 5.8, 5.13, and 7.2 of the Easement. Creation of the haul road caused the movement of more than 3,000 cubic yards of dirt and boulders to create the haul road, without a grading permit or required Stormwater Pollution Prevention Plan ("SWPPP"). Testimony by Mr. Thompson and Erik Hess, as well as photographs and correspondence, show

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Key to Sections of Easement:

^{3.2 –} Property Inspections

^{4.2 –} Protection of Conservation Values

^{4.3 –} Compliance with Laws

^{5.5.3 -} Roads25

^{5.7 –} Motorized Vehicles

^{5.8 –} Soil Degradation 26

^{5.12 –} Storage/Dumping

^{5.13 -} Surface Alteration or Excavation 27

^{5.14 –} Tree Removal

^{7.2 –} Written Approval of Vegetation Management

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that Mr. Thompson caused the pruning and then dragging of two large, mature oak trees, both of which died, the length of the haul road to plant near the house defendants were building on the adjoining Henstooth Property. Mr. Thompson also testified at trial that he caused the excavation of another oak tree on the Easement Property in an unsuccessful and ultimately fatal attempt to move it to the Henstooth Property. These tree relocation activities violated sections 4.2, 5.14, 7.2, 5.7, and 7.2 of the Easement. The weight of evidence—including both Mr. Thompsons' texts with Mr. Hess and Ms. Simons' overlay of aerial photographs (Exs. 51, 21)—established that defendants destroyed an additional twelve trees to create the haul road, in violation of the same Easement provisions.

Mr. Thompson also caused Lunny to grade an additional section of the haul road to move the pond sediments from the Henstooth to the Easement Property, also without a grading permit or SWPP, and in violation of sections 4.2, 4.3, 5.5.3, 5.7, 5.8, 5.13, and 7.2 of the Easement. Mr. Thompson caused Lunny to dump pond sediments on the Easement Property, in violation of sections 4.2, 4.3, 5.7, 5.8, 5.12, 5.13, and 7.2 of the Easement. Lunny also excavated or graded a berm to contain the pond sediments, without a grading permit or SWPPP, in violation of Easement sections 4.2, 4.3, 5.7, 5.8, 5.13, and 7.2. Mr. Thompson admitted at trial that he caused Lunny to regrade the haul road, backfill the hole left by removal of the Dead Tree, and cover up the area excavated around the Boulder Tree prior to the October 28, 2014 site visit by Trust staff. Defendants did not have a grading permit or SWPPP for this work, which violated sections 4.2, 4.3, 5.7, 5.8, 5.13, and 5.14 of the Easement. At Mr. Thompson's direction, Lunny regraded and seeded the haul road and disturbed portions of the Easement Property in November 2014 and again in November 2015, without a grading permit or SWPPP, in violation of Easement sections 4.2, 4.3, 5.7, 5.8, 5.13, and 7.2 of the Easement. Testimony and correspondence showed that Peter Thompson also interfered with Trust's proper inspection of the Easement Property on 13 occasions, acting in conjunction with Toni Thompson on several of these occasions. E.g., Ex. 9. This interference violates sections 3.2 and 4.2 of the Easement.

The Court finds that Mr. Thompson violated the Easement in each of the instances summarized above. The Court further finds that these violations were knowing and intentional,

and that they demonstrated an arrogance and complete disregard for the mandatory terms of the Easement.

B. Toni Thompson violated the Easement.

As set forth above, Toni Thompson is an owner of the Easement Property who had notice of and is bound by the Easement. Defendants contend that Ms. Thompson played no role in the activities that violated the Easement. The Court finds that defendants' testimony is not credible and is contradicted by extensive evidence, as described below. In addition, the Court has previously determined that Ms. Thompson is a necessary party as a fee owner of the Easement Property. And as a party to the Easement she is jointly and severally liable for the violations of others with whom she shares Grantor status. Ex. 4 § 19.5 ("The obligations imposed by this Easement upon Grantor shall be joint and several."). This provision ensures that owners are responsible for the actions of other grantors/owners, as well as any third party hired by a grantor to undertake activities that violate the Easement for their benefit. *See generally* Civil Code section 1431, *Richards v. Owens-Illinois, Inc.* (1997) 14 Cal.4th 985, 993-94. Thus, Toni Thompson is liable for Peter Thompson's admitted violations of the Easement as well as violations committed by Hess and Lunny at the admitted direction of Peter Thompson and based on her own payments of those contractors' invoices. *See* Ex. 46, 48, 100.

The trial record contains abundant evidence that Toni Thompson was directly involved in multiple violations of the Easement. On October 24, 2014, when Trust first learned that defendants were removing trees from the Easement Property, Ms. Simons testified that she emailed Toni Thompson because Ms. Thompson was listed as the contact in Trust's records. Both Peter and Toni Thompson wrote to Trust to explain their joint actions in moving the Driveway Tree. Ex. 9-3.

In an email on October 26, 2014 (Ex. 9-3), Ms. Thompson affirmatively misled Trust by misrepresenting that defendants were moving the Driveway Tree due to PG&E's actions "to mitigate tree loss." The Court finds that Ms. Thompson knew this statement was false at the time she made it. On October 28, 2014, earlier on the day that Trust staff first gained access to the Easement Property, to delay Trust's inspection of the Property, Ms. Thompson

misrepresented to Trust that Mr. Thompson delayed his response to Ms. Simons' October 24 email because Mr. Thompson's email was not working, so that he had to use her email account. Ex. 10. The weight of evidence at trial indicated that the Thompsons' representation regarding problems with Mr. Thompson's email account were part of, and consistent with, their effort to delay Trust's inspection while defendants rushed to move the Dead Tree to the Henstooth Property before being observed by Trust staff. *See also* Ex. 51. Ms. Thompson knew that Mr. Thompson's representation was false because she had sent Mr. Thompson four emails the previous day (Ex. 118-2), and Mr. Thompson exchanged emails with Mr. Wheeldon, Hess, and Myrick on October 25, 26, and 27 (Exs. 37, 64, 65).

In the October 28, 2014 email to Ms. Simons using Ms. Thompson's account, Mr. Thompson stated:

We personally hired an arborist through our contractor who was retained to relocate the tree, We also did testing for Sudden Oak Death Syndrome To our knowledge permits are not required when a public utility is involved in relocating and/or removing a tree, We are advised this is not a protected oak tree, nor was it designated landmark or heritage. . . We agreed to relocate this tree in order to save it from being topped [by PG&E] and ruined aesthetically as was the case with a number of trees in the easement previously. We understood too that our relocating the tree would likely spare it from dying, since topping a tree by 25 – 30% can result in the tree's dying. It was our intention to preserve this tree in its natural form.

Ex. 10 (emphases added). Ms. Thompson's four emails to Mr. Thompson the previous day concerned issues related to the Easement Property or Easement violations, further supporting Mr. Thompson's representation that he and Ms. Thompson were making decisions jointly. Ex. 118-2.

Two weeks later, Toni Thompson's attorney wrote to Trust: This firm represents *Toni* and *Peter Thompson*, Managers of Henstooth, LLC." Ex. 17 (emphasis added). According to the attorney, "[t]he Thompsons sought out one of two contractors who specialize in relocating ancient oak trees, contracted with them, advised them of the limitations imposed by the Conservation Easement, and placed *their* trust in the contractor to remove the tree in keeping with the terms of the Conservation Easement." *Id.* Thus, both Mr. Thompson and the Thompsons' attorney informed Trust from the outset that Toni and Peter Thompson jointly

undertook the work that violated the Easement.

Confirming these early accounts of Ms. Thompson's role, numerous documents show her direct participation in the Easement violations. She participated in the selection of trees to move to the Henstooth property and then denied doing so during her trial testimony. Ex. 51-7 (text from P. Thompson to E. Hess dated Oct. 14, 2014: "My wife says go for the other one if u think it's a safer bet."). Ms. Thompson helped to hire Erik Hess. Ex. 61. Mr. Hess testified—via a video of his deposition played at trial—that he met Ms. Thompson at the site of the Dead Tree as the tree was being dug up and prepared for moving to Henstooth. The Court finds that Ms. Thompson was evasive and notably and selectively unable to remember events during her trial testimony. The Court does not find Ms. Thompson's testimony credible regarding either her role in selecting trees or her knowledge, participation in, and viewing of the tree relocation activities.

Ms. Thompson was directly involved in the landscaping of the Henstooth home, plans for which called for two large oak trees. *See* Exs. 39-43. Tellingly, while defendants' landscape designer, Loretta Murphy, produced her invoice for work done in 2015—after defendants' violations (Ex. 43)—neither Ms. Murphy nor defendants were able to produce her 2014 invoice that might show Toni Thompson's involvement in moving trees from the Easement to Henstooth to implement Ms. Murphy's landscape plan. Ms. Murphy's testimony about her missing invoices and her work with defendants was evasive, grudging, significantly incomplete, and simply not credible. Defendants' and Ms. Murphy's failure to produce Murphy's 2014 invoice raises the presumption that it would contain adverse evidence; namely, Toni Thompson's involvement in stealing trees. *See* CACI Jury Instructions 203, 204.

Ms. Thompson also paid Hess and Lunny to perform work that violated the Easement; her signature appears on many checks made out to each. Exs. 46, 48, 100. In each instance, Ms. Thompson signed the check on behalf of CRS, LLC, the entity through which the Thompsons paid for construction of the Henstooth house, and of which Ms. Thompson is a member and owner. *Id.*; Exs. 120, 121. Thus, defendants' own evidence shows that Toni Thompson paid the bills for, and thus participated in, the Easement violations.

Each of these contemporaneous communications constitutes evidence that Toni

Thompson participated in directing the work that violated the provisions of the Easement identified in Section I.A, above. Independent of her status as an owner of the Easement Property and a necessary party, Ms. Thompson is liable for her own violations of the Easement and her work with contractors in clear violation of its terms. See also Ex. 4 § 9 ("This Easement shall not be construed to preclude Grantor's right to grant access to the Property to third parties, provided that such access . . . is not inconsistent with the Conservation Purpose of this Easement.").

C. Henstooth Ranch, LLC is liable for its members' violations of the Easement.

Mr. and Ms. Thompson testified at trial that they are the sole members of defendant Henstooth Ranch, LLC, through which they own the 48-acre vineyard property adjacent to the Easement Property, which is also the site of their new home. Mr. Thompson also testified—and the Court finds—that relocating the Driveway Tree to the Henstooth Property benefited Henstooth and the Henstooth Property. The Court also finds that disposal of dredged sediment from the Henstooth pond on the Easement Property, out of view of the Thompsons' home and without the expense of hauling the sediments offsite, benefitted Henstooth.

Conservation easements, including the Easement at issue in this litigation, are interests in real property. They are not contracts with associated limits based on privity. Accordingly, conservation easements can be enforced against anyone who violates their terms, whether that is the grantor of the easement, a successor in interest to the grantor, or a third party.

The evidence at trial was overwhelming that Peter and Toni Thompson directed and paid for numerous activities that they knew violated the Easement, each of which benefitted Henstooth and the Henstooth Property at the expense of the Easement Property and the conservation values protected by the Easement. In doing so, Peter and Toni Thompson acted both in their individual capacities and as members of Henstooth. Their violations are thus

² Defendants challenge any finding of liability for Ms. Thompson based on the actions of Peter Thompson, attributed to her via theories of vicarious liability or agency. Neither provides the basis of the Court's finding, which rests on credible evidence establishing Ms. Thompson's own and direct participation in the activities that violated the Easement, reinforced by the Easement's provision for joint and several obligations.

attributable to the LLC, which is jointly and severally liable for the violations described in Sections I.A and I.B above.

1. Conservation easements are enforceable against violations by third parties.

Civil Code section 816 provides that California's conservation easement statutes should be "liberally construed" to "effectuate the policy and purpose" of the statute, i.e., preserving land in its natural and scenic state and encouraging the creation of conservation easements. *See also* Civil Code section 815 ("[P]reservation of land in its natural, scenic, agricultural, historical, forested, or open-space condition is among the most important environmental assets of California."). Prohibiting enforcement against third parties would allow a broad category of easement violations to go unchecked, undercutting the Legislature's stated policy.

Conservation easements are interests in real property, rather than contractual rights. See id. section 815.2. The Civil Code authorizes the easement holder to enforce "the interest intended for protection" by seeking injunctive relief and damages. Civ. Code § 815.7(b). Civil Code section 815.7(c) provides that "the holder of an easement shall be entitled to recover money damages for any injury to such easement or to the interest being protected thereby or for the violation of the terms of the easement." Emphasis added; see also Rest.3d Prop: Servitudes, § 8.5 ("[A] conservation servitude . . . should be vigorously protected by the full panoply of remedies available to protect property interests."). Section 815.7(c) goes on to state "In assessing such damages there may be taken into account, in addition to the cost of restoration and other usual rules of the law of damages, the loss of scenic, aesthetic, or environmental value to the real property subject to the easement." Emphasis added. Under the "usual rules of the law of damages," Trust can recover against Henstooth because Henstooth damaged the conservation values of the Easement Property. Cf. Posey v. Leavitt (1991) 229 Cal.App.3d 1236, 1252.

Holders of all types of easements have authority to enforce their easement rights against third party violators, such as Henstooth. *See id.* (enforcing easement against third party for interference); *Pasadena v. California-Michigan Land & Water Co.* (1941) 17 Cal.2d 576, 577 (holder of overlapping, junior easement could not interfere with senior easement); *see also* Civil

Code section 809 ("The owner of any estate in a dominant tenement, or the occupant of such tenement, may maintain an action for the enforcement of an easement attached thereto."). Both the Civil Code provisions that specifically govern conservation easements and a longstanding line of cases and statutory authority governing easements of any type thus direct that Trust is entitled to enforce the Easement, including its full range of remedies, against *any* violator, without regard to privity. A contrary rule would allow grantors of conservation easements or their successors to violate the easement at will by acting through a third party. The Legislature did not permit such a result.

Defendants contend that Civil Code section 815.7's provision that "[n]o conservation easement shall be unenforceable by reason of lack of privity of contract" was intended to override caselaw that limited the rights of easement holders to relief against successors in interest of the original grantors of the easement. This argument does not relieve Henstooth of liability for three reasons. First, section 815.7(c) and caselaw providing that *any* person may be held liable for damage to an easement are controlling, regardless of whether the person or entity damaging the easement property has privity with the original grantor of the easement.

Second, defendants rely not on Civil Code section 815.7's own legislative history, but instead on the 2007 version of the Uniform Conservation Easement Act ("Uniform Act"). The Uniform Act, first approved by the American Bar Association in 1982—several years after California's conservation easement statutes were enacted in 1979—proposes model language for conservation easement legislation in the United States. However, California's conservation easement statute provides broader rights to the easement holder to enforce the easement against third parties than the Uniform Act. By providing that conservation easements can be enforced against parties whose land is not benefited (Civ. Code § 815.7(a)), California has indicated that holders of easements may enforce them against parties other than the successor to the grantor. See also Civil Code section 816.

Third, even if the "privity" language was interpreted as narrowly as defendants allege it should be, it is not a limitation on the enforcement of conservation easements. Rather, it would eliminate one obstacle to enforcing such easements against successors to the original grantor and

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does nothing to limit the enforceability of conservation easements against parties with no privity provided under section 815.7(c) and longstanding California case law.

2. The Easement is enforceable against violations by third parties.

Defendants also make a variety of arguments—many for the first time after the close of trial, and without relevant authority—that the Easement is unenforceable against third parties who lack notice of its terms. But like other claims for violation of property interests including trespass and nuisance, violation or interference with easements sounds in tort. See Orange County Water Dist. v. Sabic Innovative Plastics US, LLC (2017) 14 Cal. App.5th 343, 402; Roth v. Cottrell (1952) 112 Cal.App.2d 621, 624-25; cf. Civ. Code § 815.7(c) ("the holder of an easement shall be entitled to recover money damages for any injury to such easement or to the interest being protected thereby or for the violation of the terms of the easement" [emphasis added]). The owner of the property interest has no obligation to warn a stranger not to violate its right or interfere with its lawful use. See Cassinos v. Union Oil Co. (1993) 14 Cal.App.4th 1770, 1780 ("one who intentionally enters land in the possession of another without a privilege to do so is liable although he acts under a mistaken belief of law or fact" [quotation omitted]). For the same reason, a trespasser or violator of an easement has no due process right to notice of precisely which property rights and restrictions its unlawful activity might violate. Defendants' citation to FCC v. Fox TV Stations, Inc. (2012) 567 U.S. 239, 253, on this point is wholly inapposite. In that case, the Court addressed the need for "fair notice" prior to penalizing a television broadcaster for content that was not clearly encompassed by a regulation. Id. Here, Trust is simply enforcing its clearly granted interest in the Easement Property.

Regardless of these basic principles, the third party at issue here, Henstooth, was fully aware of the restrictions of the Easement. *E.g.*, Ex. 8 (email from T. Thompson to Trust dated April 29, 2013: "We have had a chance to review the easement and its terms and restrictions. We have also walked the property itself to become familiar with its characteristics."); Ex. 63 (email from E. Hess to P. Thompson dated Sept. 29, 2014: "Is there something I should know about . . .?" and response from P. Thompson: "No it's just supposed to be left in its natural state. So the quicker the better."); Ex. 51-10 (text from P. Thompson to E. Hess dated Oct. 17,

2014: "Or at least get it out of the hole and down a bit so u could backfill it? Then if the preserve people came Monday we could say it was under the power lines?"); Ex. 51-14 (text from P. Thompson to E. Hess dated Oct. 23, 2014: "Is tree set? Someone called land preserve people on me. When is big tree coming down?"); Ex. 51-15 (text from P. Thompson to E. Hess dated Oct. 27, 2014: "If u guys didn't take so long we would've been under the radar!!!"). Henstooth, through its members Peter and Toni Thompson, knew that the Easement protected the Easement Property and that relocation of trees, dumping of dredged sediments, and associated activities violated the Easement. It has no defense to liability based on notice or due process.³

3. Henstooth is liable for the actions of its members.

Trust's claims for Easement violations lie against Henstooth for the additional reason that "every member is an agent of the limited liability company for the purpose of its business or affairs." Corporations Code section 17703.01(a). Toni and Peter Thompson testified that they are the sole members of Henstooth Ranch, LLC. Defendants testified that Henstooth owns, manages, grows grapes on, and built a house on the Henstooth Property. Maintaining that property by dredging the pond and landscaping the new home site are entirely consistent with the "business and affairs" that defendants have attributed to Henstooth.⁴

Accordingly, the Court finds that Peter and Toni Thompson acted as members and on behalf of Henstooth when they took action in violation of the Easement to obtain valuable trees

³ Defendants also contend that Trust should have brought its claims under theories of trespass, nuisance, interference with the easement, or conversion. As set forth above, Trust's claim for violation of Civil Code section 815.7 is for interference with a conservation easement, which sounds in tort. Moreover, an easement holder cannot bring claims for trespass against the fee owner of the eased land. *McBride v. Smith* (2018) 18 Cal.App.5th 1160, 1174 ("The essence of the cause of action for trespass is an unauthorized entry onto the land of another." [quotation omitted]). And Trust does not own the trees that defendants removed from or killed on the Easement, thus precluding a claim for conversion. See CACI 2100. Rather, the public owns the conservation values on the Easement Property; Sonoma Land Trust holds the Easement as the trustee of those resources for which the public has provided compensation in the form of tax deductions and reduced assessed property values. *See* Conservation Easements: Perpetuity and Beyond, 34 Ecology L.Q. 673, 677 ("donation of a perpetual conservation easement to a municipality or land trust . . . creates a charitable trust relationship").

⁴ By contrast, no individual owner of a property would tear it up at significant expense and in clear violation of an enforceable restriction for no purpose or benefit (and there was no benefit whatsoever to the Easement Property). It is undisputed that all harms were to the Easement Property and all benefits accrued to the Henstooth Property.

for the Henstooth Property and to dispose of Henstooth's dredged sediment on the Easement Property. Their actions are thus attributable to Henstooth for purposes of liability. Corporations Code section 17703.01(a); cf. Farmers Ins. Group v. County of Santa Clara (1995) 11 Cal.4th 992, 1004 ("where the employee is combining his own business with that of his employer, or attending to both at substantially the same time, no nice inquiry will be made as to which business he was actually engaged in at the time of injury, unless it clearly appears that neither directly nor indirectly could he have been serving his employer").

D. Defendants' liability is joint and several.

Section 19.5 of the Easement directs that "[t]he obligations imposed by this Easement upon Grantor shall be joint and several." Ex. 4 § 19.5. This provision ensures that owners are responsible for the actions of other grantor/owners, as well as any third party hired by a grantor to undertake activities that violate the Easement for their benefit. See generally Civil Code section 1431, Richards v. Owens-Illinois, Inc. (1997) 14 Cal.4th 985, 993-94. Here, the joint and several liability extends to Henstooth because all three defendants are joint tortfeasors whose intentional, wrongful acts caused significant harm to the easement property. See PMC, Inc. v. Kadisha (2000) 78 Cal.App.4th 1368, 1381; Corp. Code § 17703.01(a); Western Surety Co., 8 Cal.App.5th at 131.

As set forth above, the Court finds that Peter and Toni Thompson worked together to develop and implement a plan to move mature oak trees from the Easement Property to be planted in front of their shared residence on the Henstooth Property, in knowing violation of the Easement. They each substantially assisted the other in carrying out this common plan, giving them equal liability for the resulting harms to the Easement Property. *Navarrete v. Meyer* (2015) 237 Cal.App.4th 1276, 1286. All of their actions were joint and intentional, and resulting damages are indivisible and therefore not subject to apportionment. *I-CA Enterprises, Inc. v. Palram Americas, Inc.* (2015) 235 Cal.App.4th 257, 271. The Court further finds that Mr. and Ms. Thompson carried out their Easement violations both as individuals acting together and as members of Henstooth. The roles were indistinguishable based on the evidence at trial because all of the benefits of the violations accrued to Henstooth and all of the harm was to the Easement

For example, as set forth above in Section I.B, the court finds that Peter and Toni
Thompson worked together to plan for tree relocation. Ex. 10. The Thompsons then jointly
engaged contractors Hess and Lunny to carry out work on the Easement Property in clear
violation of the Easement. Exs. 17, 61. They jointly chose which trees Hess was to move. Ex 517. They further worked in concert to delay Trust's inspection of the Easement Property while
hurrying to move the Dead Tree to the Easement Property before a site visit from Trust staff.
Exs. 10, 51. While Mr. Thompson admitted at trial to directing Hess and Lunny's actions, Ms.
Thompson participated in development of a landscaping plan for the Henstooth Property that
called for planting two large oak trees and wrote checks to pay Hess and Lunny for grading the
haul road and moving the trees. Exs. 39-43, 46, 48, 100.

In sum, the weight of evidence clearly demonstrates that both Peter and Toni took intentional actions that violated the Easement for the benefit of Henstooth and the Henstooth Property. As a result, Peter Thompson, Toni Thompson, and Henstooth Ranch, LLC, are all jointly and severally liable for all harm to the Easement Property.

II. None of defendants' defenses to liability for violating the Easement has merit.

Defendants pled twelve affirmative defenses. The Court rejected four of these defenses—Trust's consent, acceptance of performance, impossibility, and unclean hands (3rd, 8th, 9th, 10th Defenses)—in its August 10, 2017 order partially granting Trust's Motion for Summary Adjudication. The Court found disputed issues of fact regarding PG&E's consent (2nd Defense), Trust staff's failure to object upon discovering the Easement violations (5th, 7th, 11th Defenses), and defendants' claim that they settled the case (12th Defense). The August 10, 2017 Order denied Trust's motion as to the 4th and 6th Defenses (failure to mitigate damages and release) without discussion. Defendants also pled an additional 1st defense based on an unspecified failure to state a claim.

At the outset of the trial, the Court granted Trust's motions in limine Nos. 2 and 3 to exclude evidence of Trust's staff's failure to object to defendants' violations (5th, 7th, 11th Defenses) and PG&E's alleged consent (2nd Defense) because each of these defenses is legally

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irrelevant to Trust's claims. The Court invited defendants to submit evidence that Trust released defendants or that the case had been settled (6th and 12th Defenses).

Despite these preliminary rulings, the Court took testimony from Mr. Wheeldon regarding communications between PG&E's representatives and defendants. The Court also took testimony and extensive documentary evidence regarding Trust staff's conversations with Mr. Thompson, including Mr. Neale's alleged failure to object to defendants' tree moving activities. The Court also heard testimony from defendants and from Mr. Bannon and Mr. Thompson regarding failed settlement negotiations with Trust.

PG&E could not, and did not, excuse defendants' Easement violations.

The Court finds that neither Mr. Wheeldon nor any other representative of PG&E told Mr. Thompson that PG&E planned to trim or remove the Driveway, Boulder, or Dead Tree. Nor did Mr. Wheeldon or any other representative of PG&E give or purport to give Mr. Thompson permission to remove or relocate any tree on the Easement Property.

Mr. Wheeldon's testimony regarding his assessment of the Easement Property and his communication of that assessment to Mr. Thompson was specific, consistent, and credible. His demeanor at trial was both honest and direct. Mr. Wheeldon explained how he evaluated trees located in and near the portion of the PG&E utility easement that overlaps with the Easement. Ms. Simons' October 28, 2014 photographs of the Driveway tree in relation to the power lines, while the tree was still in its original location, confirm the veracity of Mr. Wheeldon's account. The photographs show that the crown of the tree is a considerable distance from the lines, likely more than 50 feet. Ex. 11-7, 11-8.

Mr. Wheeldon also described his statements to Mr. Thompson explaining that PG&E did not need to cut or remove the Driveway Tree and that the Dead Tree was not in the PG&E easement and thus PG&E was not concerned with that tree. Mr. Wheeldon also described and provided a corroborating voicemail in which Mr. Thompson contacted him to object to Mr. Wheeldon's provision of information to Trust. Ex. 38.

In sharp contrast, Mr. Thompson admitted during trial that he had not always provided an honest account of his interactions with Mr. Wheeldon and that his verified response to Trust's

interrogatories (Ex. 71-3) was false. In addition, Mr. Thompson's testimony regarding these communications was evasive and incomplete, and at best addressed his own subjective understanding of those conversations. In light of Mr. Thompson's admitted falsehoods and the clear, credible evidence to the contrary provided by Mr. Wheeldon, the Court reiterates its finding that no representative of PG&E told Mr. Thompson or any other defendant that PG&E intended to cut or remove any of the three mature oaks that defendants excavated and attempted to relocate.

Moreover, the Court finds that any such plan or statement by PG&E would not excuse defendants' Easement violations even if they had occurred. PG&E cannot authorize others to act outside the scope of its own authority (*Gurnsey v. Northern California Power Co.* (1911) 160 Cal. 699, 707) and the Thompsons remain bound by the terms of the Easement, regardless of PG&E's rights under its utility easement (*Pasadena v. California-Michigan Land & Water Co.* (1941) 17 Cal.2d 576, 583). Thus, defendants did not stand in PG&E's shoes; even if PG&E had a right to trim trees in its easement to protect its power lines, PG&E's easement did not grant defendants any rights. As a matter of law, Mr. Wheeldon and PG&E could not have excused defendants' Easement violations of the Easement, even if they had attempted to do so, which they did not.

B. Trust staff could not, and did not, verbally approve or excuse defendants' Easement violation.

Likewise, the Court finds that neither Mr. Neale nor any other Trust representative gave defendants written or oral permission to relocate the three mature oak trees or dump dredged sediments. Nor did any such written or oral communication constitute a failure to object to defendants' actions or otherwise provide implicit consent. Mr. Thompson testified that Mr. Neale expressed interest in the tree moving activities during the October 28, 2014 site visit and asked to observe transport of the Driveway Tree to the Henstooth Property. Mr. Neale testified that he told Mr. Thompson that Trust staff never would have given defendants permission to move the tree if they had asked, as the Easement required them to do. The Court finds that, even if Mr. Neale had made the statement attributed to him, it would not rise to the level of a waiver

or an approval or an estoppel.

Mr. Neale and Ms. Simons testified with specific, consistent, and credible detail regarding their conversations and written communications with Mr. Thompson. In sharp contrast, Mr. Thompson's testimony was evasive, incomplete, and at times plainly false regarding these same communications. In particular, the Court notes that Mr. Thompson's ability to recall details and his willingness to answer questions during trial were starkly different depending on whether the answers were favorable to his account.

In addition, defendants are precluded from asserting defenses based on oral statements of Trust staff (and they neither claimed nor proffered any written form of permission at trial). Sections 7 and 7.2 of the Easement require prior written approval before the grantor may engage in many activities, including cutting or moving trees and dumping of sediments (grading roads is strictly prohibited). Section 7.2 provides that

Grantor understands that any oral approval or oral representations made by Grantee, its officers, employees or agents, does not meet the requirements of this Section, does not otherwise bind or commit Grantee, and may not be relied on by Grantor. To that end Grantor agrees that no oral approval or oral representation made by Grantee, its officers, employees or agents, or understood by Grantor to have been made by Grantee, its officers, employees or agents, shall be used by Grantor to assert that Grantee is, in any way, estopped or has made an election or has waived any provision of this Easement.

(emphases added); see also Easement § 10.2 ("No delay or omission by [Trust] in the exercise of any right or remedy upon any breach by [the Thompsons] shall impair such right or remedy or be construed as a waiver."). Accordingly, any defense based on alleged oral statements by Trust staff or representatives also fails as a matter of law.

C. Trust has stated a valid claim for relief under Civil Code section 815.7 and the Terms of the Easement.

Defendants make five arguments in support of their defense of failure to state a claim. First, they argue that Trust is not qualified to hold or enforce the Easement because Trust is not a qualified land trust under Internal Revenue Code section 501(c)(3). Second, defendants ask the Court to reconsider its ruling during trial, that the measure of Trust's damages is not damage to Conservation Values as defined in Recital C of the Easement, but rather the diminution in fair

market value of the Easement. According to defendants, damages are an element of liability, the Easement did not lose market value as a result of their violations, and so Trust has no claim for relief. Third, defendants made a new argument for the first time in their closing trial brief that Trust improperly named the Thompsons in the Complaint in their individual capacity, rather than as trustees of the Amended and Restated Thompson Family Living Trust (1998) ("Thompson Living Trust"). In addition, defendants claim that Henstooth and Ms. Thompson cannot be held liable for damage to the Easement Property, which the Court has rejected in sections I.B and I.C above.

1. Trust is qualified to hold and enforce the Easement.

Defendants contend that Trust fails to state a claim on the ground that Trust has not proven that it is qualified to hold and enforce the Easement. To the contrary, Trust is clearly a qualified land trust and has the legal authority to enforce the Easement.

Under Civil Code section 815.3(a), only certain organizations may acquire and hold conservation easements, including "A tax-exempt nonprofit organization qualified under Section 501(c)(3) of the Internal Revenue Code and qualified to do business in this state which has as its primary purpose the preservation, protection, or enhancement of land in its natural, scenic, historical, agricultural, forested, or open-space condition or use." Contrary to defendants' unsupported allegations to the contrary, evidence demonstrated that Trust is a nonprofit corporation and qualified to hold the Easement in trust under sections 501(c)(3) and 170(h) of the Internal Revenue Code and the regulations thereunder. The Easement states in Recital B:

Grantee is a publicly supported, tax-exempt nonprofit corporation and a qualified organization under Section 501(c)(3) and 170(h) of the Internal Revenue Code, as amended, and the regulations thereunder, whose primary purpose is the preservation, protection and enhancement of land in its natural, scenic historical, agricultural, forested and/or open space condition.

Ex. 4. Civil Code section 815.2 provides that courts should enforce the terms "specified in the instrument creating . . . the [conservation] easement." In addition, the Grantors of the Easement, Peter and Katherine Drake, and Trust, as Grantee, signed the Easement on December 18, 2009. The signatures were notarized, and the Easement recorded in the Official Records of Sonoma County on December 22, 2009. Section 19.6 of the Easement provides that "The Recitals to this

Easement are integral and operative provisions of this Easement." Section 11 of the Easement and Civil Code section 815.1 provide that Toni and Peter Thompson, as successors to the Drakes, are bound by the terms of the Easement. *Id.* Thus, the Easement itself defeats defendants' claim.

In addition, Trust's chief financial officer, Paul DeMarco, testified that Trust is a nonprofit qualified to hold the Easement under the Internal Revenue Code and Civil Code section 815. The grantor of the Easement, Katherine Drake, and Trust Staff further testified that Trust holds the Easement in Trust for the people of Sonoma County, the State of California, and the United States, who granted income and property tax reductions to Ms. Drake and the Thompsons in exchange for donating and effectively terminating development and other rights to use the Easement Property. Trust's mission is, in part, "stewardship including the restoration of conservation properties." Ex. 6. As the holder of the Easement, Trust is entitled to seek injunctive relief and damages for violations of the Easement. Civil Code sections 815.7(b), (c), (d). Defendants presented no contrary evidence. For each of these reasons, this defense lacks merit.

2. Damages are not an element of liability.

Defendants argue that the measure of damages for defendants' harmful activity on the Easement Property is the diminution in value of the Easement and further contend that there is no evidence that the market value of the Easement declined as a result of their activities. Therefore, defendants contend that Trust has failed to state a claim against them for their violations.

Damages are not an element of liability under Civil Code section 815.7. Trust may prevail in this case (and secure injunctive relief) by proving that defendants violated the Easement. See Civil Code section 815.7(b) ("violation of [a conservation easement's] terms may be prohibited or restrained . . . by injunctive relief). The Easement also expressly provides that Trust "shall be entitled to . . . injunctive relief" as well as "specific performance of the terms of this Easement, without the necessity of proving . . . actual damages." Ex. 4 § 10. That Trust may also recover damages for defendants' Easement violations under Civil Code section 815.7(c) in

no way implies that damages are necessary to establish defendants' liability. Damages are not an element of liability for violating the Trust; they are a remedy.

Defendants are also incorrect that diminution in market value provides the proper measure of damage to the Easement, as discussed in Section III.A.1 below.

3. Toni and Peter Thompson are personally liable for violating the Easement.

Defendants offered a new argument for the first time in their closing trial brief that Trust improperly named the Thompsons in the Complaint in their individual capacity, rather than as trustees of the Thompson Living Trust.

As an initial matter, the Court will not entertain a new defense after the close of evidence. Defendants identify no change in facts or legal theories asserted by Trust. In fact, defendants rely solely on the deed pursuant to which they own the Easement Property, which was recorded on April 1, 2013. Ex. 5. Parties cannot litigate a case all the way through the close of trial and then subsequently assert a new defense. See Sealite, Inc. v. Finster (1957) 149 Cal.App.2d 612, 618 (defendant receiver named in the complaint in his individual capacity waived and was estopped from asserting defense that he should have been named as a trustee when that defense was not raised until after trial); cf. Miller v. Peters (1951) 37 Cal.2d 89, 93 ("It is settled law that where the parties and the court proceed throughout the trial upon a theory that a certain issue is presented for adjudication, both parties are thereafter estopped from claiming that no such issue was in controversy even though it was not actually raised by the pleadings.").

In any event, the defense has no merit. The Thompsons are personally liable for their

Moreover, even if the Thompsons had raised this defense in a timely manner, and even if the defense were valid (the Court finds that it is not), the Court could—and would—have allowed Trust to amend the Complaint to name them as both individuals and trustees of the Thompson Living Trust. See Code Civ. Proc. § 576 ("Any judge, at any time before or after commencement of trial, in the furtherance of justice, and upon such terms as may be proper, may allow the amendment of any pleading or pretrial conference order."); see also id. § 473(a)(1); Singh v. Southland Stone, U.S.A., Inc. (2010) 186 Cal.App.4th 338, 354-355 ("Leave to amend to conform to proof at trial ordinarily is liberally granted unless the opposing party would be prejudiced by the amendment. . . . [and] is committed to the sound discretion of the trial court."). There would be no prejudice to defendants from amendment here as it would be allowed to respond to their own late assertion of a new defense.

intentional Easement violations. The Probate Code provides that a trustee is personally liable for "obligations arising from ownership or control of trust property" and "for torts committed in the course of administration of the trust only if the trustee is personally at fault." Sections 18001, 18002. This requirement for personal fault requires "a sufficient showing that the trustee's conduct was intentional or negligent." *Haskett v. Villas at Desert Falls* (2001) 90 Cal.App.4th 864, 878. There is no dispute that the Thompsons own the Easement Property as trustees of the Thompson Living Trust (*see* Ex. 5) or that the Complaint names them as defendants in their individual capacities. However, it is clear—and the Court has already found in Section I above—that Peter and Toni Thompson both acted knowingly and intentionally when they violated the Easement on numerous occasions. Finally, Peter Thompson testified at the trial that he and Toni Thompson are the owners of the Easement Property. Accordingly, they are individually liable for all violations.

D. Trust did not fail to mitigate damages or waive any claims. Nor is Trust estopped from enforcing the Easement.

Defendants' primary argument at trial was that Trust cannot enforce the Easement against them because Trust staff did not object with sufficient vigor during the October 28, 2014 site visit and because Trust allegedly did not allow defendants to take actions to restore the Easement Property in a timely manner. They frame these allegations at times as a failure to mitigate damages, waiver, and estoppel.

Generally, a plaintiff cannot recover losses it could have avoided through reasonable efforts. *Valle De Oro Bank v. Gamboa* (1994) 26 Cal.App.4th 1686, 1691. However, "[t]he rule of mitigation of damages has no application where its effect would be to require the innocent party to sacrifice and surrender important and valuable rights." *Id.* The defense of "[w]aiver

⁶ In addition, because defendants first offered this defense after the close of trial, they never offered evidence regarding whether the Thompson Living Trust is revocable. If it is, that would provide additional grounds to reject their defense. See Galdjie v. Darwish (2003) 113 Cal.App.4th 1331, 1350 ("The evidence before us establishes that the Trust is a revocable inter vivos trust, that appellants are the sole trustees and, that as beneficiaries, they have the power during their lifetimes to direct the sale of the real property owned by the trust. In view of the above authorities, their signatures as individuals on the title deed as required by the judgment entered herein is sufficient to convey good title from the Trust.").

always rests upon intent. Waiver is the intentional relinquishment of a known right after knowledge of the facts." *Roesch v. De Mota* (1944) 24 Cal.2d 563, 572. To assert a defense of estoppel, the party to be estopped must (1) be apprised of the facts and (2) intend that its conduct be acted upon, or must so act that the party asserting the estoppel has a right to believe it was so intended, and the party asserting estoppel must (3) be ignorant of the true state of facts, and (4) reasonably rely upon the conduct to its injury. *Strong v. County of Santa Cruz* (1975) 15 Cal.3d 720, 725; *Phillippe v. Shapell Industries* (1987) 43 Cal.3d 1247, 1262.

The overwhelming evidence at trial demonstrated that Trust staff responded promptly upon learning of possible Easement violations, defendants acted to block staff's access and impede its investigations at every turn, and that defendants refused to follow the clear direction Trust staff provided regarding steps necessary to restore the harm that they had caused in a manner that complied with the Easement.

The Court finds that Trust made timely, diligent, and entirely reasonable efforts to inform defendants of how they could correct their violations of the Easement and restore the Easement Property. Defendants persistently rejected these instructions and demanded that Trust forgo substantive and procedural remedies provided under the Easement before defendants would take any voluntary steps to cure their violations.

In addition, Trust never waived any rights or remedies under the Easement and never knowingly mislead defendants or acted in any way that caused defendants to rely on Trust to defendants' detriment. For each of these reasons, and as set forth in greater detail below, the Court finds that defendants' defenses of failure to mitigate damages, waiver, and estoppel lack merit.

1. All damage that Trust discovered on October 28, 2014 was already done at the time of staff's site visit.

Defendants assert that they cannot be held liable for damage to the Easement because Trust did not seek a court injunction to stop them. However, defendants had graded the haul road, rootballed the Driveway Tree, shoved metal poles and a plate under it, graded the additional haul road to the pond sediment area, and dumped the sediment *before* Trust

discovered these harms in two site visits on October 28 and November 25, 2014. Exs. 11-1, 11-2, 19, 23. Thus, the damage that ultimately killed the Driveway Tree had already been done. Similar steps had already killed the Dead Tree, and the harm to the Boulder Tree and Driveway Tree before Trust's first site visit also proved to be fatal. Trust could not have prevented or mitigated damage that had already occurred before Trust discovered the harm.

Defendants' failure to mitigate damages argument fails for the additional reason that defendants are estopped by their own misrepresentations and obstruction of Trust's efforts to learn the full extent of defendants' damage. The Court finds that defendants deliberately delayed Trust's inspection to allow themselves time to complete moving and replanting the Dead Tree on the Henstooth Property to conceal it from Trust. In an email on October 24, 2014, Ms. Simons requested information from defendants in response to reports that defendants were moving trees on the Easement Property. Ex. 9-3. Toni Thompson responded that Mr. Thompson "has been working with PG&E to mitigate tree loss. The tree in question is under the power lines." *Id.* As described above, the evidence at trial showed that Ms. Thompson, and later Mr. Thompson, lied about moving the Driveway Tree to "mitigate tree loss" from PG&E's vegetation management activities. In fact, the following day, Peter Thompson asked Mr. Wheeldon to stop tree cutting on the Henstooth Property for at least a week, to prevent Trust from interacting with Mr. Wheeldon during its site visit and discovering that the Thompsons were lying about PG&E's intent to trim the Driveway Tree. Ex. 37-2.

Ms. Simons emailed the Thompsons on October 27, 2014. Ex. 9-2. In the subject line and body of her email, Ms. Simons instructed defendants to "cease activity." *Id.* Defendants admitted at trial that they disregarded that instruction. Texts and emails show that defendants were rushing to complete the move of the Dead Tree before Trust's inspection. Exs. 51-14, 51-15, 64, 65. As noted above, Mr. and Ms. Thompson collaborated to email Ms. Simons on October 28, 2014, misrepresenting that Mr. Thompson was having problems with his email account to justify their slow response. Ex. 10-1.

Peter Thompson also lied in the October 28 email to Ms. Simons, in which he stated: "We agreed to relocate this tree to save it from being topped and ruined aesthetically . . . We

understood too that our relocating the tree would likely spare it from dying." Ex. 10-2. He lied again when he said that "he would put a call into the contractor to see where they are at in the process and relay your message" (*id.*), after spending the prior day rushing Hess to complete moving the Dead Tree ahead of Trust's inspection later that afternoon. Ex. 51-15 ("Can u make sure lower tree is set tomorrow and back filled before 2?"; *id.* ("How about doing the impossible and getting the tree down by 3?"); *id.* (If u guys didn't take so long we would've been under the radar!!!").

Defendants ran out of time to move both the Dead Tree and Driveway Tree to the Henstooth Property before Trust visited the Easement Property. Knowing that the Dead Tree was not in the PG&E utility easement, and realizing that defendants would be without an excuse as to why they relocated the Dead Tree, defendants moved the Dead Tree first, before Trust's inspection. Unlike the Dead Tree, the Driveway Tree was at least partly in the PG&E utility easement. When Ms. Simons and Mr. Neale inspected the destruction defendants had wrought on the Easement Property at 3:00 pm on October 28, defendants had finished moving the Dead Tree. Mr. Thompson repeated the lie that he and Ms. Thompson had told in earlier emails, that they had to move the Driveway Tree to save it from PG&E. Ms. Simons and Mr. Neale were unaware at that time that Mr. Thompson was lying and were unable to determine the truth until after Trust filed suit. Defendants are thus estopped from claiming that Trust should have prevented them from moving the Driveway Tree immediately, when in fact Trust staff relied on defendants' own story about the reason for moving the tree.

Defendants also prevented Trust from mitigating damage to the Easement by concealing their (ultimately fatal) work on the Dead and Boulder Trees and their removal of 12 trees for the haul road. Mr. Thompson ordered Lunny to "clean up" the Easement to prepare for Trust's October 28, 2014 inspection. Mr. Lunny testified that his employees backfilled the hole left by the Dead Tree and the excavation around the Boulder Tree and graded around the base of the Boulder Tree to make it appear as if the entire area needed to be graded for staging. Ex. 11-4. When Ms. Simons asked Mr. Thompson on October 28, 2014 why he had graded around the base of the Boulder Tree, he claimed—falsely—that he did not know why it had been graded

and that Trust would have to ask Hess for an explanation.

Based on the above, the Court finds that Mr. Thompson concealed the true basis for moving the Driveway Tree, and concealed outright the damage to the Dead and Boulder Trees, and removal of 12 additional trees for the haul road. Exs. 21, 59. Trust is not responsible for mitigating damage that defendants misrepresented or concealed from Trust.

2. Defendants interfered with Trust's prompt attempts to restore the Easement Property and mitigate damages.

After discovering defendants' damage on October 28, 2014, Trust immediately commenced mitigation, which defendants made every effort to obstruct. The following day, Ms. Simons informed Mr. Thompson that Trust needed to (1) discuss "your restoration plans," (2) further inspect the Easement Property to properly document violations, and (3) obtain contact information for "Greg" at PG&E, whom Peter Thompson had identified to corroborate his story regarding the Driveway Tree. Ex. 12. Defendants refused to agree on a date for the inspection. Ex. 13-2. They blocked access until Trust signed a waiver of liability and assumption of risk that was redundant with and violated the Easement. Ex. 14-1, Ex. 4 § 3.2. And defendants never asked Mr. Lunny or Ms. Murphy to sign such a waiver, even though the services they provided posed greater risk of liability to defendants. The weight of evidence shows that defendants' demand for a waiver and assumption of risk was a pretext to delay and prevent Trust's further inspection of the Easement Property until defendants finished their tree moving project. In addition to the improper demand for a waiver and assumption of risk, defendants also called Trust's inspections "trespassing," and refused to provide Mr. Wheeldon's contact information. Ex. 14-1.

After Trust's first inspection on October 28, 2014, defendants continued to delay, cancelling a scheduled inspection on short notice. Ex. 16. When Ms. Simons nonetheless appeared at the Easement Property to complete the inspection, the Thompsons' foreman—apparently with Ms. Thompson's concurrence—physically blocked Ms. Simons' access. Defendants' attorney then wrote to Ms. Simons, repeating the fabricated excuse regarding PG&E's intent to top the Driveway Tree, blaming the haul road on Hess, threatening Trust with

a lawsuit for "criminal trespass," accusing Trust of engaging in threats and dishonesty, requiring Trust to sign an indemnification and assumption of risk, and refusing to allow Trust further inspections. Ex. 17.

Mr. Thompson further interfered with Trust's attempt to mitigate damages when he met Mr. Neale at a coffee shop on November 18, 2014 to discuss activities on the Easement Property and defendants' obstruction of Trust's access. During that meeting, Mr. Thompson again lied to Mr. Neale, denying that he had removed trees other than the Driveway Tree.

At its second inspection on November 25, 2014, Trust discovered that defendants had regraded and reseeded the haul road since their visit one month earlier, without Trust's permission or preparation of a vegetation management plan. Ex. 19. Trust staff also discovered the dredged pond sediment that defendants had dumped on the Easement Property. *Id.*Defendants continued to conceal the Dead and Boulder Trees and the 12 haul road trees; Trust only learned of this additional harm to the Easement Property in 2016, after filing this litigation, when it obtained Hess's invoices, photographs, and texts through discovery. Exs. 20, 50, 51, 66. In addition, despite Trust's repeated requests, defendants refused to provide Mr. Wheeldon's contact information, thus continuing to perpetuate their lie about the Driveway Tree.

On December 9, 2014, Trust issued a Notice of Violation based on its investigation. Ex. 23. The Notice required defendants to develop a remediation plan prepared by a restoration professional; restore the haul road to its prior condition; recontour the road; plant and provide for the survival of Trust-approved native grasses, shrubs, and trees; remove the dredged sediment; conduct long-term weed management of all disturbed areas, including the Driveway Tree site, haul road, and pond sediment; conduct long-term monitoring; and reimburse Trust's staff costs. Defendants never complied with the Notice of Violation.

3. Defendants refused to restore the Easement Property to its condition prior to defendants' damage.

Insofar as defendants contend that Trust failed to mitigate damage to the Easement after October 28, 2014, the period relevant to that defense is from October 29, 2014 until November 10, 2015, when Trust filed this lawsuit. The period after November 10, 2015 is not relevant to

this defense where defendants answered Trust's complaint by denying all Trust's allegations that defendants violated the Easement and denying any obligation to restore the Easement Property. They continued to maintain that position in a take-no-prisoners approach through trial, requiring Trust to prove not only defendants' violations, but also to refute their affirmative defenses and prove the amount required to restore the Property and other damages. Because defendants would not even admit to violating the Easement, Trust could not have mitigated its damages without a court judgment.

With respect to the relevant period of October 2014 through November 2015, defendants have the burden to show that Trust failed to take feasible actions that would have reduced the harm defendants caused. *See Valle De Oro Bank*, 26 Cal.App.4th at 1691 (plaintiff cannot recover losses it could have avoided through reasonable efforts). Thus, at a minimum, defendants must show that restoration costs would have been lower if Trust had taken some particular action prior to November 10, 2015. Defendants presented no evidence that the cost to restore the Easement Property would have been less before November 2015.

In addition, "[t]he rule of mitigation of damages has no application where its effect would be to require the innocent party to sacrifice and surrender important and valuable rights." *Valle De Oro Bank*, 26 Cal.App.4th at 1691. Thus, defendants cannot limit Trust's recovery of damages when they sought to extract concessions from Trust, including modifications to the Easement (Ex. 113G) and release of all claims, even for removal of trees about which Trust did not yet know (Ex. 113FF). Defendants also asserted their right to restore the Easement Property on their own terms, without Trust's prior review and approval of a full restoration plan as required by the Easement. Defendants demanded that Trust waive provisions of the Easement and allow them to move forward unilaterally. For each of these reasons, the defense of failure to mitigate has no application against Trust here.

Even if the period after Trust filed its November 10, 2015 Complaint was relevant to defendants' affirmative defense, all evidence at trial indicated that it is not more difficult to restore the Easement Property now or at the time of the original trial call in 2017 than it was in 2015. Mike Jensen, defendants' restoration expert, testified that restoration would be no harder

in 2017 than 2015, and that the cost to restore the Property in 2017 would be approximately the same as 2015. Trust's geotechnical engineer and restoration expert, Ted Splitter, agreed that restoration costs would be no greater now or in 2017 than in 2015.

The defense fails for the additional reason that the evidence shows that defendants' claim that Trust prevented defendants from restoring the Property lacks support and is flatly contradicted by all documentary evidence. Trust's repeated requests that defendants provide an adequate restoration plan prepared by a restoration professional—and approved by Trust as required by section 6.2 of the Easement—went unheeded or affirmatively contradicted for 13 months after defendants' initial damage, leaving Trust with no alternative but to sue defendants to enforce the Easement.

On October 29, 2014, Ms. Simons asked to discuss defendants' restoration of the Property. Ex. 12. On November 18, 2014, Mr. Neale informed Mr. Thompson that Trust would require defendants to prepare a restoration plan by a restoration professional, subject to approval by Trust. Ms. Simons reiterated this instruction in the December 9, 2014 Notice of Violation, laying out in detail the Easement's requirements, including Trust's approval of a plan prepared by defendants and reimbursement of staff costs. Ex. 23. In her January 8, 2015 letter, defendants' counsel agreed to provide a remediation plan to Trust by March 15, 2015. Ex. 113A. On February 24, 2015, Ms. Simons repeated the detailed requirements for a restoration plan, including the need for Trust's approval. Exs. 25, 113B.

On March 23, 2015, Peter Thompson emailed Mr. Neale with his alleged "plan." Ex. 113C. Mr. Neale notified Mr. Thompson that his plan was not in the realm of what the Easement required and reiterated the requirements for a professional plan that would restore prior conditions, to be approved by Trust. Ex. 113D, F. On May 4, 2015, Mr. Thompson responded that no restoration was needed, refusing to provide any plan whatsoever. Ex. 113G.

In a June 3, 2015 letter, Trust's counsel Robert Perlmutter wrote to defendants' counsel Alexander Bannon, laying out Trust's requirements for a restoration plan, including approval by Trust and reimbursement of staff costs. Ex. 113H. After regular prodding from Trust and Trust threats to sue if defendants did not submit a plan, defendants retained Mr. Jensen to prepare a

report. Exs. 113I-113T; Ex. 113U (Sept. 9, 2015 email from Mr. Perlmutter to Mr. Bannon: "Where are we on the remediation report?"). But then on September 9, 2015, defendants refused to provide the plan to Trust. Ex. 113V ("Please advise what legal right you have to this report."). Trust again threatened to file suit if defendants did not provide the report to Trust for Trust's approval. Ex. 113W. On September 16, 2015, defendants continued to refuse to provide the report and stated their intent to unilaterally start work to implement the plan without Trust's approval, in clear violation of the Easement. Ex. 113X ("My client has retained a contractor and intends to meet within the next seven days with the report's author to go over the plan, with remediation work commencing shortly thereafter.").

Following Trust's second threat to sue if defendants attempted to restore the Property without Trust's approval of a complete restoration plan (Ex. 113Y), on September 18, 2015, ten months after defendants' violations, defendants finally provided Mr. Jensen's report to Trust. Ex. 113BB. Mr. Jensen's report was, according to his own testimony at trial, not a restoration plan. It was titled "Erosion Control Recommendations" and omitted key tasks necessary to reestablish the native ecosystems on the Property. Although Mr. Jensen modified the report in response to Trust's comments (Ex. 76), the report still lacked essential measures required to effectively restore the native soil, drainage, and plant communities on the Property. It also lacked the detail to constitute a complete restoration plan.

On October 22, 2015, Trust's counsel presented Mr. Bannon with a proposed settlement agreement, which Mr. Bannon substantially revised. Exs. 113EE, 113FF. Among other terms, Mr. Bannon added a provision for Trust to release defendants from any further damage claims, even if unknown, at the same time that defendants continued to conceal from Trust that defendants had killed the Dead, Boulder, and 12 haul road trees. *Id*.

Without Trust's knowledge or approval, Mr. Thompson simultaneously instructed Lunny to regrade and reseed the haul road area again, without installing erosion controls, or planting native seeds, contrary to the recommendations of defendant's own report. Ex. 72-2, 72-3.

After Mr. Bannon rejected Trust's settlement proposal, Trust issued a letter that conditionally approved the revised Jensen report, subject to several substantive conditions such

as long-term weeding and monitoring. Ex. 113KK. On November 5, 2015, Mr. Thompson made clear that defendants had no intention of performing or paying for a scope of work that would restore the Easement Property to its prior condition: "You have to be kidding with this??? You guys are turning a relatively simple process into a bureaucratic nightmare! I don't even understand what half of this means or is trying to convey. I am not going to agree to all of the added conditions listed in this [Nov. 5 conditional approval] letter." Ex. 113MM.

The Court finds that defendants' course of conduct and communications between October 2014 and November 2015 show that defendants had no intention of restoring the Easement Property in accordance with the terms of the Easement. Throughout the events addressed at trial—from defendants' initial efforts to engage Hess to relocate trees, through their efforts to avoid discovery by Trust and to obstruct Trust's investigation and enforcement of the Easement, through their testimony at trial—both Peter and Toni Thompson displayed a marked lack of respect for the terms of the Easement, the conservation values and extraordinary ecosystem that the Easement protects, and for the Trust as steward and trustee of those conservation values.

All in all, Trust listed the tasks required to restore the Easement Property for defendants in seven separate communications, each time including the requirement that defendants needed a restoration plan prepared by a restoration professional approved by Trust. *E.g.*, Exs. 12, 23, 113B, 113D, 113F, 113H. Defendants' unyielding resistance to restoring the Property persisted through the trial. Trust, therefore, did not fail to mitigate the damage to the Easement.

4. Defendants interfered with Trust's information gathering necessary to mitigate harm to the Easement Property.

Testimony and documentary evidence at trial showed that defendants delayed, imposed illegal conditions on, objected to, or physically interfered with Trust's inspections of the

⁷ Defendants have also argued, repeatedly, that Trust's insistence on being reimbursed for its staff costs to enforce the Easement is improper and that the accumulation of these costs constitutes a further failure to mitigate damages. They are wrong. Staff costs to enforce the Easement are recoverable under sections 7.2 and 10.2 of the Easement. The defense of failure to mitigate damages has no application where its effect would be to require the innocent party to surrender important and valuable rights. *Valle De Oro Bank*, 26 Cal.App.4th at 1691. Trust properly required defendants to pay its staff costs.

Easement Property on at least 13 separate occasions. *See* Exs. 9 (delaying initial site visit, providing PG&E excuse), 12 (delaying follow up site visit), 13 (delaying follow up site visit), 14 (delaying follow up site visit and demanding release), 16 (twice, delaying follow up site visit and demanding release); 17 (attorney letter threatening Trust and conditioning follow up site visit), 18 (demanding release prior to site visit), 113A (imposing limits on future site visits), 27 (imposing conditions on 2016 site visit), 33 (denying access for a noticed 2017 site visit), 34 (video of physical confrontation and ejection of Trust during noticed site visit), 35 (imposing conditions on 2018 site visit). In addition to the listed correspondence, defendants blocked Ms. Simons from accessing the Easement Property as noticed on November 12, 2014 and opposed reopening of discovery to update expert evidence regarding the condition and restoration of the Easement Property following wildfires. Trust cannot be held liable for failing to mitigate its damages where defendants consistently impeded the efforts of Trust and Trust's experts to analyze the nature and extent of defendants' damage and develop solutions. *See Green v. Smith* (1968) 261 Cal.App.2d 392, 396-397.

E. Defendants' defenses are further undermined by their persistent failure to tell the truth.

Defendants' claims fail for the additional reason that defendants have little credibility and no documentary or photographic support. The vast majority of the testimony on cross-examination of Peter and Toni Thompson, Joseph Lunny, Loretta Murphy, and Alexander Bannon was misleading, evasive, inconsistent with deposition testimony, or outright false.

As discussed above, both Peter and Toni Thompson told Trust that PG&E intended to trim the Driveway Tree and defendants had to move it to save it, even though Greg Wheeldon told Mr. Thompson that PG&E would likely never trim the Driveway Tree. Mr. Thompson later contacted Mr. Wheeldon, twice, to ask Mr. Wheeldon to tell Trust a different story and to object when Mr. Wheeldon provided an accurate declaration to Trust. Exs. 38, 95. And defendants continued to allege in Court filings up to the date of trial that they had to move the Driveway Tree to save it. Def. Trial Brief p. 4 (filed June 1, 2017). On the witness stand at trial, Mr. Thompson denied that he asked Mr. Wheeldon to lie to Trust. He also denied telling Ms. Simons

and Mr. Neale on October 28, 2014 that he had to move the Driveway Tree to save it from PG&E. The Court finds, based on the weight of evidence and the credibility of the respective witnesses, that both denials were false.

Also at trial, Mr. Thompson identified several segments of the area disturbed for the haul road, shown in Exhibit 2, that he claimed were already disturbed for a "ranch road," implying that defendants should not be required to restore the entire area graded for the haul road area because a significant portion had already been graded when defendants bought the Property. But Exhibit 22 shows that the areas disturbed for the haul road intersects with the "ranch road" at only a single portion of the haul road, near the Boulder Tree. Confronted with these diagrams showing that his testimony was false, Mr. Thompson attempted to evade counsel's questions by finding himself unable to understand which areas of Exhibit 22 counsel was pointing to.

Mr. Thompson also testified that he told Lunny to dump the pond sediment on the Henstooth Property, but Lunny dumped it on the Easement Property instead. Mr. Lunny, however, testified that Mr. Thompson instructed him to dump the sediment on the Easement Property.

Mr. Thompson also misrepresented that he hired NESCO to reseed the haul road area and that NESCO used native seeds, in order to claim that restoration of the haul road is now unnecessary. He was unable to produce a single document substantiating his claim. In fact, Lunny testified that *he* reseeded the haul road with seeds from LeBallisters and that he used Sonoma County Mix, without any knowledge as to the species of the seeds in that mix.

Mr. Thompson's trial testimony that he wanted to restore the Easement Property is again belied by the written record. He repeatedly limited the scope of Mr. Jensen's work to minimize cost, without regard for substance. Exs. 96, 106, 108 ("is all of the stuff in your report really necessary?"), 110-3 ("Looks like minimal work required if any at all."), 112 (2017 email:, "Mike, I want to make sure that you aren't doing any detailed plans or working drawings for this case. I'm not going to pay for it as its totally unnecessary. Your written [2015] report is perfect.").

Mr. Thompson also asserted that his opinion regarding restoration of the Easement

Property should be given extra weight based on his experience as a construction contractor. Ex. 258. Mr. Thompson's contractor's license, however, was revoked by the Contractor's State License Board in 2011. Ex. 116. He has not worked as a contractor since.

Alexander Bannon testified that Mr. Perlmutter, Trust's counsel, orally represented to him that Trust would not require that it approve a restoration plan prepared by defendants. However, Mr. Bannon's account of this conversation is contradicted by every one of Mr. Perlmutter's letters and emails sent before and immediately after the conversation to which Mr. Bannon testified (e.g., Exs. 113H, 113W, and 113Y), and by every other contemporaneous document. The Court finds that Mr. Bannon's testimony was incomplete, inconclusive, and purposely evasive and that he became upset when the Court prevented him from testifying in the way he wished to regarding his account of an alleged settlement. As a result, Mr. Bannon's testimony was not credible.

More broadly, Mr. Thompson and, to a lesser degree, Ms. Thompson consistently answered questions posed by opposing counsel with "I don't recall" or "I don't remember," but then provided new and different responses when asked similar questions by their own attorney. Mr. Thompson in particular stated repeatedly that he could not answer opposing counsel's questions in the way they were phrased, yet never required clarification from his own attorney. Over the course of trial, and especially on the key points on which the parties' claims turn, the Court finds that neither Mr. nor Ms. Thompson were credible or persuasive, nor could they support their version of key events with a single contemporaneous document.

III. Trust is entitled to damages and injunctive relief for defendants' violation of the Easement.

Defendants purposefully violated the Easement in multiple ways on multiple occasions. None of defendants' affirmative defenses to liability has merit. Civil Code sections 815.7(b) and (c), several sections of the Easement, and common law authorize damages and injunctive relief and related costs for enforcing the Easement against defendants. The Court finds that Trust is entitled to both money damages and injunctive relief for defendants' truly extraordinary violations of the Easement.

A. Trust shall recover the cost to restore the Easement Property to its condition prior to defendants' destruction of the Property.

In its Complaint, Trust sought damages for the cost to restore the Easement Property to its pre-violation condition and for the value of mature oak trees that cannot be restored. Trust's experts fully supported the Work Plan and valuation of irreplaceable trees, as set forth below. Defendants provided no credible contradictory evidence. Accordingly, the Court awards Trust's full request for damages to restore the Easement Property and for oak trees that cannot be restored.

1. The proper measure of Trust's damages is the cost to restore the Easement Property, rather than diminution in the market value of the Easement.

Defendants contend that the measure of Trust's damages is the diminution, if any, in the market value of the Easement due to defendants' violations of the Easement, rather than the cost to restore the Easement Property. The Court disagrees. The Court finds three separate bases for Trust's recovery of the cost to restore the Easement Property to its condition prior to the destruction of and damage to the Property caused by defendants.

a. The Easement provides for recovery of restoration costs.

Defendants admit that they are bound by the Easement. The Easement requires that defendants pay to restore the Property to its condition prior to defendants' damage. See Ex. 4 § 3.4 (Trust reserves rights to "require restoration to the condition that existed prior to [activity inconsistent with the Easement] of such areas or features as may have been damaged by such activities."); § 10 (Trust may bring an action "to recover any damages to which it may be entitled for violation of the terms of this Easement or injury to any Conservation Values protected by this Easement . . . and to require restoration of the Property to the condition that existed prior to any such injury."); § 10.2 ("All direct costs incurred by Grantee in enforcing the terms of this Easement against Grantor, including, without limitation, . . . any costs of restoration necessitated by Grantor's violation of the terms of this Easement, shall be borne by Grantor"). The Easement provides no support for defendants' contention that the measure

of Trust's damages for a violation of the Easement is the diminution in the market value of the Easement.

b. The Civil Code provides for recovery of restoration costs.

Under Civil Code section 815.7(c), "the holder of a conservation easement shall be entitled to recover money damages . . . for the violation of the terms of such easement," and such damages may include "the cost of restoration" and "the loss of scenic, aesthetic, or environmental value." Nothing in the Civil Code supports lost market value as a measure of damages for violation of a conservation easement. The absence of a limitation on damages to lost market values is consistent with the purpose of conservation easements. The Civil Code recognizes that the purpose of such easements is "to retain land predominantly in its natural . . . condition," and requires that any nonprofit organization holding such an easement have "as its primary purpose the preservation, protection, or enhancement of land in its natural . . . condition or use." Civil Code sections 815.1, 815.3. To promote the conservation purposes of such easements, the statute expressly broadens, rather than limits, the holder's ability to recover damages beyond default rules governing easements and other real property interests.

Moreover, diminution in value has little meaning in the context of conservation easements because the very purpose of such easements effectively negates any "market value" in the easement (or underlying property). Conservation easements are held by land trusts or public agencies for the benefit of the public and, while transferable under limited circumstances, are not sold or traded based on their market value. By restricting what a landowner can do with his or her property, a conservation easement itself typically diminishes the fair market value of the property subject to the easement. The easement's purpose is thus clearly to protect the conservation values—not the market value—of that property.

Defendants' argument that damages are limited to the lesser of restoration costs or diminution in value of the easement would shield violators from the consequences of their actions, severely limit a land trust's or public agency's ability to protect the conservation values for which the easement was granted, and wholly contradict the express purpose of the conservation easement statute. Defendants offer neither authority nor explanation for such a

departure from the legislature's clear policy directive "that the preservation of land in its natural, scenic, agricultural, historical, forested, or open-space condition is among the most important environmental assets of California," including via "the voluntary conveyance of conservation easements to qualified nonprofit organizations." Civ. Code § 815.

c. Restoration costs can provide the appropriate measures of damages to real property, even outside the context of conservation land.

California caselaw is clear that "[t]here is no fixed, inflexible rule for determining the measure of damages [to real] property; whatever formula is most appropriate to compensate the injured party for the loss sustained in the particular case, will be adopted." Salazar v. Matejcek (2016) 245 Cal. App. 4th 634, 643-44 (quoting Heninger v. Dunn (1980) 101 Cal.App.3d 858, 862); see also Santa Barbara Pistachio Ranch v. Chowchilla Water Dist. (2001) 88 Cal. App. 4th 439, 447 ("What is apparent from these cases is the flexibility employed in the approach to measuring damages and the broad scope of alternative theories applied to fit the particular circumstances of a case."). Of particular relevance here, reasonable restoration costs are an appropriate measure of damages, irrespective of any diminution in market value, so long as the injured party has a "personal reason" to restore the property. See Kelly v. CB&I Constructors, Inc. (2009) 179 Cal.App.4th 442, 450-55 (awarding restoration costs that "vastly exceeded" the market value of the property); see also, e.g., Salazar, 245 Cal.App.4th at 643-45; Kallis v. Sones (2012) 208 Cal.App.4th 1274, 1278-80; Orndorff v. Christiana Cmty. Builders (1990) 217 Cal.App.3d 683, 687-91.

Here, Trust has more than the requisite "personal reason" to justify an award of restoration costs, irrespective of any diminution in value. Trust's mission is to protect and preserve environmentally significant land in and around Sonoma County. Its reason for holding conservation easements is to protect the conservation values—not market values—of underlying properties in perpetuity. The express purpose of the conservation Easement in this case is to "preserve and protect forever the Conservation Values of the [Easement] Property." Ex. 4 § 2. The Easement also specifically authorizes Trust to bring an action "to recover any damages [for] injury to any Conservation Values protected by this Easement" and "to require the restoration of

the Property to the condition that existed prior to any such injury." *Id.* § 10. Indeed, under the charitable trust doctrine, Trust has a fiduciary duty to do so. *See generally*, Melanie B. Leslie, Conservation Easements as Charitable Property: Fiduciary Duties and the Limits of Charitable Self-Regulation, 33 Utah Envtl. L. Rev. 163 (2013).

The objective of protecting the Conservation Values of the Easement thus provides an even stronger justification for an award of restoration costs that exceed any diminution in value than the "personal reasons" deemed sufficient to justify restoration costs. *See*, e.g., *Salazar*, 245 Cal.App.4th at 643-45 (affirming damages award to restore trees because "Plaintiffs clearly valued the property in its natural state"); *Kallis*, 208 Cal.App.4th 1274 (affirming damages award to restore tree where the plaintiffs valued a tree for its broad canopy). Accordingly, "diminution in the value of the easement in a situation like this is not a proper measure of damages" because Trust is "required to" restore the property to the conditions that existed before defendants' violations. *Pac. Gas & Elec. Co. v. Cty. of San Mateo* (1965) 233 Cal. App. 2d 268, 274-75.

Further, California courts have repeatedly recognized that restoration costs are the appropriate measure of damages in cases where, as here, "there was no evidence of diminution of the property's value." *Salazar*, 245 Cal.App.4th at 643-45; *Kallis*, 208 Cal.App.4th at 1278-80. The court's reasoning in *Dandoy v. Oswald Bros. Paving Co.* (1931) 113 Cal.App. 570 is instructive. The *Dandoy* court held that the remedy for the wrongful dumping of rock, even when the land's value was not diminished, is the reasonable cost of restoration. 113 Cal.App. at 572-73. The court specifically rejected the defendant's argument that the placement of the debris on the plaintiff's property actually resulted in an increase in the value of the land and therefore

The contextual approach described above is particularly important in valuing unique property interests such as conservation easements, whose very purpose is to permanently remove—and thereby protect—conservation values from the market by placing them in trust for the public. See Civ Code § 815.7(c); Ex. 4 §§ 3.4, 10, 10.2. This is consistent with the Restatement, which also provides that relief in an action to enforce a conservation easement must be "designed to give full effect to the purpose of the servitude." Restat. 3d of Prop: Servitudes, § 8.5 (3rd 2000). The Restatement explains: "The resources protected by conservation servitudes provide important public benefits, but are often fragile and vulnerable to degradation," and thus "should be vigorously protected by the full panoply of remedies available to protect property interests." Id. § 8.5, cmt. a.

the plaintiff could not recover damages. "To hold that appellant is without remedy merely because the value of the land has not been diminished, would be to decide that by the wrongful act of another, an owner of land may be compelled to accept a change in the physical condition of his property, or else perform the work of restoration at his own expense. This would be a denial of the principle that there is no wrong without a remedy." *Id*.

The same is true here. Indeed, it is especially true in the conservation easement context, where defendants' proposed rule regarding damages would essentially allow landowners to violate such easements at will, knowing that they can escape any restoration-cost damages award simply by showing that the easement's (irrelevant) market value has not changed. *See also* Restat. 3d of Prop: Servitudes, § 8.5, cmt. a ("Remedies [for violation of a conservation easement] should ... be designed to deter servient owners from conduct that threatens the interests protected by the servitude.").

Defendants rely on *County Sanitation Dist. v. Watson Land Co.* (1993) 17 Cal.App.4th 1268, for the claim that the measure of Trust's damages is the diminution in the fair market value of the Easement as a result of defendants' damage. *County Sanitation Dist.* was an eminent domain action and has no application here. *See* Code of Civil Procedure section 1263.320 ("The measure of . . . compensation [in an eminent domain action] is the fair market value of the property taken."). Defendants also rely on sections 2.12 and 2.13 of the Easement, which governs Trust's compensation if a public agency condemns the Easement Property. An eminent domain taking of the Property bears no relation to a damaging of the Easement Property. As indicated above, state statute mandates that the measure of the property owner's compensation for a taking is the fair market value of the property taken. In sharp contrast, overwhelming authority holds that the measure of damages for violation of a conservation easement is the cost to restore.

Defendants also rely on *Fletcher v. Stapleton* (1932) 123 Cal.App.133, 138, for the proposition that the damages for interference with an easement is the difference in the value of the easement before and after the interference. This case has no bearing on the instant action involving a conservation easement. Here, state statute and the Easement prescribe the measure

of damages as the cost to restore.

The Court also rejects defendants' assertion that Trust cannot recover damages equivalent to the cost to restore the Easement Property because Trust has not yet incurred any costs to restore as of the date of this decision. In *Dandoy v. Oswald Bros. Paving Co., supra*, the court denied the same argument: the "reasonable cost of restoration may be recovered, without regard to the fact that the plaintiff has not yet removed said materials from his land." 113 Cal.App. at 573.

2. The Court awards Trust \$392,670 for restoration of the Easement Property and damages for destruction of three large oak trees.

Three expert witnesses testified for Trust at trial regarding the Conservation Values prior to disturbance; steps necessary to restore soil, natural topography, and native vegetation; and long-term monitoring and maintenance necessary to ensure the effectiveness of restoration measures on the Easement Property. Trust's expert witnesses, David Kelley, John Meserve, and Ted Splitter, each demonstrated that he is highly educated, experienced, and qualified to assess harm and design restoration plans for damaged ecosystems. All three demonstrated impressive knowledge of and experience with the scientific and engineering challenges to be addressed in restoring an ecosystem as complex as the Easement Property back to a functioning, stable condition. None of Trust's experts has worked for Trust prior to this litigation. Neither party presented any evidence showing that any Trust expert was biased or has a conflict of interest. The Court finds that each of Trust's three expert witnesses was well qualified, thoughtful, and detailed in his presentation, leading the Court to find each highly credible and persuasive.

Trust's experts, particularly Mr. Kelley, testified that the cardinal value of the Easement Property was its undisturbed condition. The plant community of the Property is diverse and complex, marked by perennial native grasses and forbs. The Property had a high ecological value because it was remarkably unaffected by non-native plants. Although there were some weeds growing on the Property, the native vegetation dominated the weeds.

All three of Trust's experts testified that the topsoil in the haul road area was particularly unusual. Most of the areas defendants disturbed for the haul road consisted of bedrock covered

with a thin layer of volcanic soil, which was very low in nutrients. The native plants in the haul road area had evolved in tandem with the soil, topography, and climate to thrive in these unusual conditions. Defendants' grading of the haul road destroyed this balance by scraping off the native topsoil and plants. Mr. Kelley and Mr. Meserve testified that the disturbance has permitted weedy species to invade, out-compete, and dominate the native plants since defendants' violations. The loss of this topsoil also prevents reestablishment of the native trees and shrubs that were adapted to its particular conditions and then bulldozed during the tree relocations.

a. The Court awards Trust \$318,870 to restore the Easement Property.

Trust's experts collaborated to develop a restoration plan that prescribes the steps necessary to restore the Easement Property to the closest possible approximation of its previolation conditions. *See* Exs. 84-85, 88-89 (collectively, "Work Plan"). They provided a detailed explanation of each component of the Work Plan, including both the necessity of each step and the reasonable cost of the associated work when performed by a qualified restoration professional in the Sonoma County area.

Mr. Splitter testified that proper restoration of the haul road starts with preparation of a Stormwater Pollution Prevention Plan required by the Clean Water Act and the California Construction General Permit ("CGP"), which governs erosion controls on disturbed slopes in California. Mr. Splitter testified to the reasonable cost of the SWPPP and grading permits required for the restoration work.

Following the issuance of a grading permit and the preparation of an SWPPP, Trust's Work Plan requires removal of the non-native, invasive plants now growing in the haul road as a result of the disturbance and defendants' improper reseeding. Mr. Meserve, Mr. Kelley, and Mr. Jensen all testified that native, perennial plants adapted to—and removed from—this site will not reestablish in non-native soils with a high nutrient content. The Work Plan then calls for locating native soil pushed to the perimeter of the haul road; moving the native soil and boulders back to the (now predominantly bare) surface of the haul road; recontouring the haul road area

to restore original, sustainable topography and drainage patterns that will allow for sheet, rather than concentrated flow of water; scarifying and track walking the restored area; filling rills and gullies; installing erosion controls such as wattles in accordance with the requirements of the CGP; placing bonded fiber matrix on the steeper slopes; and finally hydroseeding with native seeds matched to the baseline report for the Easement Property, all under the supervision of a restoration professional.

Mr. Splitter explained that the linear feet of wattles for a slope repair in California is controlled by the CGP formula, which is based on the degree of slope. A Qualified SWPPP Developer ("QSD"), typically a trained engineer, uses a topographical map and a diagram from which to calculate the area to be restored and then applies the CGP formula to determine the linear feet of wattles that must be placed on the hill to control erosion. Mr. Splitter and his colleague, Axel Rieke, a QSD, followed the legally required process to develop their wattle cost of \$25,000. They calculated the disturbed areas using a diagram created by Trust using a GPS system showing the areas of the Easement Property that defendants had disturbed, consulted a topographical map of the disturbed areas, and applied the CGP formula to arrive at the quantity of linear feet for wattles.

Mr. Splitter also testified that the haul road area would require maintenance for at least three years to ensure that erosion controls remain in place. Mr. Meserve testified that five years of weed management will be required to allow the restored native plants to become established and able to out-compete noxious and invasive weeds. Notably, Mr. Jensen, defendants' expert witness, concurred with the majority of Mr. Splitter's recommendations.

Mr. Splitter also recommended keying and recontouring the sediment deposit to restore the native topography and drainage pattern in that location of the Easement Property and hauling excess sediment off-site. Mr. Meserve recommended removing noxious and invasive weeds from the sediment area and reseeding it with native plants matched to the baseline report for the Easement Property.

Mr. Splitter further recommended procedures for removing the culvert and restoring the smaller haul road created to transport the pond sediment across the Easement Property to the

dump site. The total cost of the work to which Mr. Splitter testified is \$257,337. The Court finds that Mr. Splitter's recommendations were necessary, reasonable, and highly credible and thus awards Trust \$257,337 for the tasks identified in Exhibit 88.

Mr. Meserve testified that it is standard industry practice to replace younger trees such as the 12 trees removed for the haul road at a 3:1 ratio to compensate for the smaller replacements, and to maintain and irrigate the trees so that they survive to a point of self-sufficiency, which generally requires five years. He testified that the cost to perform this work would be \$49,033. Defendants presented no contrary evidence or argument. Mr. Jensen, defendants' expert, agreed that the trees removed for the haul road should be replaced at a 3:1 ratio. The Court finds that Mr. Meserve's testimony was highly credible and therefore awards Trust \$49,033, which is the necessary and reasonable cost to replace the twelve trees.

Finally, Mr. Meserve testified that the cost for long-term monitoring and reestablishment of native plants, and long-term control and removal of noxious and invasive plant species in the restored areas would be \$12,500. Defendants presented no contrary evidence or argument. The Court therefore awards \$12,500 to Trust as a necessary and reasonable cost of restoration.

Trust's experts provided detailed explanation of both the necessity of each component of the Work Plan and the reasonable cost of the associated work when performed by a qualified restoration professional in the Sonoma County area. The Court finds that Trust's Work Plan and the cost estimates provided by Trust's experts are appropriate, necessary, reasonable, and highly credible. The Court further finds that the labor, equipment, and materials to restore the Property is a direct result of the unique nature of the Property and the magnitude of the damage defendants caused. The total award for restoration costs is therefore \$257,337 + \$49,033 + \$12,500 = \$318,870.

b. Defendants presented no credible evidence to challenge the restoration costs provided in Trust's Work Plan.

Defendants presented no evidence or argument to contradict Trust's evidence regarding the cost to restore the dredged pond sediment and culvert, and their evidence regarding restoration of the haul road is incomplete and neither credible nor persuasive.

The only evidence defendants offered in response to Trust's Work Plan is testimony by Joseph Lunny and Peter Thompson. In contrast to Trust expert's testimony, the Court finds that defendants' expert witness, Mr. Lunny, was uncertain, unclear, at times evasive, and simply not qualified to provide a plan to restore damaged ecosystems. He attempted to minimize his role in violating the Easement and demonstrated a disregard of legal requirements by repeatedly excavating and grading the Easement Property without Trust's permission, grading permits, or a SWPPP. In addition, Mr. Lunny lacks the education, formal training, and experience restoring complex, native plant communities and fragile soils on damaged slopes demonstrated by Trust's experts. His work is almost exclusively new construction. Defendants qualified Mr. Lunny as an erosion control expert only and Mr. Lunny admitted that he is not qualified to restore native plants to their condition before the haul road was created without supervision by a professional.

Defendants submitted a work plan and cost estimate prepared by Mr. Lunny (Ex. 77) that purports to reflect the recommendations that Mr. Jensen provided in a May 2017 memorandum (Ex. 76). Mr. Lunny's Work Plan did not conform to Mr. Jensen's report. Instead, Mr. Lunny testified that he would import high-nutrient soil to place on the haul road. Mr. Meserve, Mr. Kelley, and Mr. Jensen, however, testified that such soils would foster rapid growth of annual, invasive, and noxious plants and would remove any chance of restoration of native conditions. Mr. Lunny also failed to provide sufficient budget for the tasks that he did include in his work plan, and wholly omitted numerous additional tasks. For example, he understated or omitted costs for mobilization, erosion control materials such as wattles, and water for dust control. Mr. Lunny also testified that he estimated quantities of labor and material for his work plan in his head after walking the site, rather than taking measurements, using a topographical map, and

⁹ Defendants also point to an email by Mr. Neale in April 2015 suggesting that the cost to restore the Property would likely be only a few thousand dollars. However, according to Mr. Neale's own testimony, Mr. Neale is not a qualified restoration expert, nor did he understand the complexity of the restoration at the time of the cited email. In other statements before and after the statement in question, Trust, including Mr. Neale, made it clear to defendants that Trust required defendants to prepare a restoration plan by a qualified restoration professional. Defendants, therefore, could not have reasonably relied on Mr. Neale's opinion. Moreover, at the time of Mr. Neale's statement in April 2015, defendants had concealed significant portions of their actions and the resulting harm from Mr. Neale and Trust.

obtaining a proper SWPPP.

Finally, Mr. Lunny's opinion was incomplete because he did not address repair of damage to areas of the Easement Property other than the haul road area. Mr. Lunny failed to include in his estimate: costs for a grading permit and SWPPP; supervision by a restoration professional; selection of seeds; field supervision; restoration of the pond sediment; restoration of the culvert; restoration of the sediment haul road; restoration of trees removed to build the haul road, including long-term irrigation and maintenance; removal of invasive, non-native, and noxious weeds around the site of the three large oaks defendants killed; long term monitoring of erosion control; and maintenance and weeding of all restored areas. The testimony of Trust's experts as to the cost to restore those areas outside the haul road was uncontradicted.

Unlike Mr. Lunny, defendants' expert Mr. Jensen is qualified to develop a restoration plan for the Easement Property. His firm, Prunuske Chatham, Inc., specializes in habitat restoration and routinely designs, provides cost estimates for, and implements restoration plans, including for natural habitats. Mr. Jensen himself testified, however, that the memorandum he prepared for defendants is not a restoration plan. And defendants expressly directed him not to prepare a cost estimate for work described in his memorandum. *E.g.*, Ex. 103, 111-12. Mr. Jensen's testimony was largely consistent with that of Trust's expert witnesses. However, the Court finds that Mr. Jensen's testimony is less persuasive because he was given a narrow scope of work and lacked sufficient information to develop a complete plan equivalent to Trust's Work Plan.

The Court also finds that Lunny's opinions lack credibility because he is biased in favor of defendants. By his own account, Mr. Lunny worked with Peter Thompson for 30 years on more than 20 different projects. Defendants paid Lunny \$641,000 for his Henstooth work alone. Lunny repeatedly violated the Easement by creating the sediment haul road, dumping the sediment, grading the haul road, regrading the haul road multiple times, helping defendants conceal work on the Dead and Boulder Trees, assisting in the replanting of the Driveway and Dead Trees on the Henstooth Property, regrading the sediment, reseeding the haul road, operating motorized vehicles on the Easement Property, and procuring motorized vehicles for

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Erik Hess to help defendants remove trees from the Easement Property. All work was done at Mr. Thompson's instruction, without Trust's knowledge or permission, and without grading permits or SWPPPs, in violation of local and state law. Mr. Lunny's demeanor during trial testimony and every inference indicate both his bias in favor of defendants and the dismissive approach that they have taken to proper restoration.

For each of the reasons described above, the Court finds that Mr. Lunny's purported restoration plan and cost estimate are neither credible nor persuasive and gives no weight to his testimony.

Peter Thompson also testified that defendants had already restored the haul road area and that it did not require further restoration. He expressed no opinion regarding restoration of the pond sediment area, culvert, and trees removed by defendants. With regard to the haul road area, Mr. Thompson testified that defendants had already regraded and reseeded the area and that grass had been reestablished in that area. The Court finds that defendants regrading and reseeding of the haul road area did not restore that part of the Property to the pre-damage condition. Defendants did not replace the native soil in the haul road area, recontour the area to reestablish native drainage, install erosion controls, or spread native seeds. Defendants' work on the haul road was designed to improve the aesthetic appearance of the Property only, and did not remotely address the destruction of ecological conditions defendants wrought on the Property.

Mr. Thompson relied for his opinion, in part, on his experience as a construction contractor. Mr. Thompson conceded that he had no training or expertise in restoring damaged habitat; his experience was in new construction. Throughout the trial, Mr. Thompson displayed a lack of understanding of the complexity of the ecology of the Property, the magnitude of defendants' interference with a relatively stable ecological condition, or the intricacy of the repair necessary to restore the Property. As indicated above, Mr. Thompson's credibility as a contractor is questionable where his contractor's license was revoked by the Contractor's State License Board in 2011. Ex. 116. The Court finds that Mr. Thompson's testimony regarding the tasks necessary to restore the Property was incomplete, self-serving, lacking foundation, and without credibility.

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c. The Court awards Trust \$73,800 for the value of the three large oaks killed by defendants.

Defendants admit that Hess removed the Driveway and Dead Trees from the Easement Property. Hess also attempted to move the Boulder Tree to the Henstooth Property at their direction, but was unable to do so. Defendants admit that all three trees are now dead. Mr. Meserve testified that the work performed by Mr. Hess was the cause of mortality. Because this work violated section 5.14 of the Easement and because it is not possible to restore or replace these mature, specimen trees, Trust is entitled to damages for the value of the trees under Civil Code section 815.7(c) and section 10 of the Easement.

Trust's expert John Meserve is a certified arborist and tree valuation expert. Mr. Meserve has significant training and experience in appraising trees. He testified that the trunk formula method and the replacement cost method are accepted methods for valuing trees. Mr. Meserve used the trunk formula method to value the Driveway, Dead, and Boulder Trees at a total of \$73,800. Ex. 82. He explained that that figure is conservative because the replacement cost method yielded a much higher figure, based on defendants' actual expenditures to move the Driveway and Dead Trees and attempt to move the Boulder Tree.

Defendants submitted no appraisal, did not challenge Trust's appraisal, and submitted no contrary evidence or argument. The Court finds that Mr. Meserve's testimony was highly credible and awards Trust \$73,800, which is a reasonable value for the three large oaks that defendants killed, and which cannot be restored.

В. The Court awards Trust \$92,286 for staff costs to enforce the Easement.

Section 10.2 of the Easement requires that the grantor must reimburse Trust for the costs of enforcement in the event of a violation of the Easement. It defines "costs of enforcement" to include "[a]ll direct costs incurred by Grantee in enforcing the terms of this Easement against Grantor, including, without limitation, costs and expenses of suit and attorneys' fees, and any costs of restoration necessitated by Grantor's violation of the terms of this Easement." Ex. 4 § 10.2. Section 7.2 defines "direct costs" and reiterates this point in the context of vegetation

management plans (which include restoration plans): "Grantee shall be fully reimbursed by Grantor for all direct costs, including but not limited to, reasonable professional fees of surveyors, attorneys, consultants, Grantee staff, and accountants."

Ms. Simons and Mr. Neale testified that Trust began keeping contemporaneous records of time spent by all staff on enforcement of the Easement as soon as Trust first learned of the violations in October 2014. See Ex. 31c. Staff maintained these time records in the regular course of business from October 2014 through the end of the trial. Both Ms. Simons and Mr. Neale testified that the staff time required to enforce the Easement came at the expense of other stewardship and related activities.

Mr. Neale testified that the number of hours tracked in Exhibit 31c reflects the enormous effort required by staff to document and investigate defendants' Easement violations, attempt to negotiate a voluntary resolution to the violations, and then participate in this litigation. The evidence also showed that in the 13-month period after learning of defendants' violations, Trust staff made reasonable and good faith efforts to enforce the Easement without litigation, but defendants repeatedly obstructed Trust's investigation of the damage, concealed substantial damage from Trust, and refused to restore the Easement Property or comply with the Easement's other requirements.

The Court finds, based on Mr. Neale's testimony and on the totality of evidence presented over 19 trial days, that the number of hours Trust staff spent enforcing the Easement was reasonable, necessary, and a direct result of (a) defendants' misrepresentations and concealment regarding defendants' violations and destruction of the Easement Property; (b) defendants' systematic attempts to obstruct Trust's enforcement of the Easement; (c) defendants' efforts to persuade others to provide false information to Trust concerning defendants' violations of the Easement; (d) the magnitude of the violations, damage, and destruction; (e) defendants' lack of good faith in negotiations regarding voluntary restoration of the Easement Property; and (f) the scope, duration, and intensity of this litigation.

Trust's Chief Financial Officer, Paul DeMarco, testified that he calculated a Total Rate for each staff person participated in enforcing the Easement against defendants by totaling the

salary, benefits, taxes, workers compensation insurance, and overhead and administration attributable to each staff member, based on records maintained by Trust in the regular course of business. *See* Ex. 80. Defendants presented no contrary evidence or argument. Accordingly, the Court finds that the Total Rates calculated by Mr. DeMarco are the actual out of pocket costs incurred by Trust for each hour of time spent by staff to enforce the Easement and that such Total Rates are reasonable and credible.

Mr. Neale multiplied the total hours expended by each staff person by the Total Rate for each staff member to determine the total cost of staff enforcement. Ex. 31c. Defendants presented no contrary evidence or argument. The Court accordingly awards to Trust \$92,286, the amount calculated by Mr. Neale for Trust's staff costs necessarily and reasonably incurred to enforce the Easement against defendants.

In awarding Trust's actual staff costs to Trust, the Court specifically finds that Trust's overhead and administration costs ("O&A") is a component of "direct cost" as that term is used in Sections 7.2 and 10.2 of the Easement. In the context of the Easement, "direct costs" means "out-of-pocket" costs, rather than intangible or speculative costs, such as damage to reputation or the ability to attract donations. Mr. DeMarco testified that O&A is considered a direct cost in some contexts and indirect in others. The instant case presents precisely the situation in which O&A should be treated as a direct cost; it is a tangible, quantifiable cost that Trust incurred to enforce the Easement. Trust employees enforcing the Easement need offices, copy machines, computers, electric lights, pens, etc. to conduct enforcement work. As Mr. DeMarco testified, this is the cost to put staff out in the field to conduct stewardship—and here enforcement—work. Recovery of these costs is necessary to make Trust whole. As between defendants, who knowingly violated the Easement and caused the damage that required Trust staff to enforce it, and Trust and its funders, including private residents of Sonoma County and public agencies, both of which had no role in any wrongdoing, defendants should bear this cost.

Moreover, section 19.3 of the Easement requires that any ambiguity or uncertainty in the term "direct costs" shall be interpreted to meet the goal referenced in the Recitals, which is to "preserve and protect the Conservation Values in perpetuity." Placing a portion of the cost of

enforcement on Trust would contravene this directive. If Trust is not made whole in this proceeding, then it will diminish Trust's ability to protect the Easement Property and other land subject to conservation easements in the future. Defendants presented no evidence or argument to challenge Trust's recovery of O&A for each hour its employees were compelled to spend enforcing the Easement against defendants.

C. The Court awards Trust \$90,943 for its expert witness costs.

Section 7.2 of the Easement provides that Trust shall be reimbursed by the grantor for consultants' costs to prepare a vegetation management plan. Section 10.2 of the Easement mandates Trust's recovery of expert witness fees to enforce the Easement.

The invoices submitted by Trust's experts for their investigation, research, and analysis of defendants' damage to the Easement Property, and the cost to prepare both the Work Plan and an appraisal of the three large oaks defendants killed, totals \$90,943. The Court finds that Trust's expert costs are directly related to the unique and complex nature of the ecosystem destroyed by defendants, the magnitude of defendants' destruction of that ecosystem, and the complexity of the restoration plan necessary to restore the Property. The Court further finds that defendants' obstruction of site investigations by Trust experts contributed to Trust's expert costs. In particular, Mr. Thompson physically ejected Trust staff, experts, and counsel from the Easement Property on April 4, 2017.

The Court finds that Trust's experts are highly trained, experienced, and credible, and that the restoration plan and tree appraisal they developed are thorough, reasonable, necessary, and credible. Defendants presented no evidence or argument that the cost of Trust's experts' assessment of defendants' damage and development of restoration plans and an appraisal of the three large oaks was unreasonable or unnecessary. Accordingly, the Court awards Trust its expert costs of \$90,943.

In sum, the Court awards Trust \$318,870 for restoration, \$73,800 for destruction of three large oak trees, staff costs of \$92,286, and expert costs of \$90,943, for total damages of \$575,899.

D. The judgment shall include unpaid sanctions previously awarded to Trust.

In its Order filed May 19, 2017, this Court ordered defendants to pay sanctions to Trust of \$4,050. In its Order filed May 25, 2018 this Court ordered defendants to pay sanctions to Trust of \$3,090. Defendants have not paid either of the sanctions. Accordingly, the amount of \$7,140 shall be included in the judgment against defendants.

E. The Court issues a permanent injunction allowing Trust to restore the Easement Property.

Under Civil Code section 815.7(b), Easement section 10, and Code of Civil Procedure section 526(a)(1), (4)-(6), the Court issues an injunction to enforce the express terms of the Easement by prohibiting further excavation, grading, pruning, tree removal, or revegetation activities on the Easement Property without prior written approval by Trust. The injunction will prohibit defendants from impeding access by Trust staff, consultants, and contractors to the Easement Property to restore it to the conditions that existed prior to defendants' violations and to monitor and maintain the restoration work for enough time to ensure the lasting success of the restoration. The Court finds that an injunction is necessary and appropriate in light of defendants' persistent interference with Trust's efforts to investigate and address their violations and their refusal, including during trial, to acknowledge the validity of Trust's claims and authority to enforce the Easement against them.

Trust initially sought a further mandatory injunction requiring defendants to restore the Easement Property to pre-violation conditions pursuant to a restoration plan that was first subject to review and approval by Trust. However, defendants' repeated attempts to mislead Trust, refusal to comply with the Easement, and hostile interactions with Trust staff and representatives, coupled with the dramatic inadequacy of restoration recommendations by defendants' chosen experts, together have undermined confidence in defendants' willingness or ability to implement an adequate restoration.

As a result, the Court awards Trust funds to restore the Easement Property and to conduct the subsequent monitoring and maintenance required to ensure that erosion and revegetation measures succeed over the long term ("Restoration Funds") in accordance with the Work Plan

and any and all other tasks reasonably necessary to restore the Easement Property to its condition prior to the damage caused by defendants (collectively referred to as the "Restoration"). The injunction will allow Trust to attempt to implement the Restoration by restoring the Easement Property as close as reasonably possible to baseline, pre-violation conditions, as follows:

- (1) Defendants are prohibited from any further excavation, grading, pruning, or removal of trees on the Easement Property and from attempting any further reseeding or revegetation measures without Trust's prior written approval.
- (2) Defendants shall provide Trust and contractors access to the Easement Property as needed, if necessary through the portion of the PG&E utility easement that crosses the Henstooth Property, so that Trust and its consultants and contractors can access the disturbed portions of the Easement Property with minimal disturbance of the Easement (1) to complete tasks necessary to restore the property, and (2) to perform the monitoring and maintenance of that work—e.g., maintenance of erosion control measures and weed management to allow the native vegetation that defendants damaged to reestablish, especially through the first rainy season for erosion control measures and the first growing season for revegetation.
- Trust, Trust shall deposit the Adjusted Restoration Funds (as defined in the Injunction) into escrow to ensure the availability of funds to complete the Restoration and limit Trust's exposure to claims of improper implementation of the Restoration. To facilitate the holding and disbursement of the Adjusted Restoration Funds, defendants shall be required to pay a fee of \$350 per year for five years (total \$1,750) to maintain the escrow account and \$25 for each disbursement by the escrow company to pay costs to restore the Easement Property (based on 12 disbursements per year x five years = \$1,500), for a total of \$3,250 ("Escrow Fees"). The Adjusted Restoration Funds shall be the sum of the Restoration Funds—\$257,337 for restoring the disturbed areas, \$49,033 for replacing and maintaining the trees removed for the haul road, and \$12,500 for long term maintenance of erosion controls and weed management— and \$3,250 for Escrow Fees, for a total of \$322,120, as adjusted for changes in the Consumer Price Index as

set forth in the Injunction. Trust shall have no obligation to deposit the Adjusted Restoration Funds in the escrow account and begin restoring the Easement Property until defendants pay the Adjusted Restoration Funds to Trust in full, although Trust may, at its sole discretion, begin and complete restoration in conformance with the injunction at any time following filing of the Judgment. Trust shall apply any interest accruing from the balance of the Adjusted Restoration Funds on deposit in the escrow to implement the Restoration.

CONCLUSION

Trust has carried its burden to prove, by a preponderance of the admissible evidence, that all three defendants knowingly and intentionally violated multiple provisions of the Easement, on numerous occasions. Each of the defenses proffered, including Trust's alleged failure to mitigate damages, waiver, and estoppel, is directly contradicted by credible evidence. Trust substantiated each component of its claim for damages with detailed testimony and documentary evidence. Accordingly, the Court awards the full \$575,899 requested, plus overdue sanctions of \$7,140 and escrow costs of \$3,250 for a total award of \$586,289. The exceptional factual circumstances presented at trial further warrant and, in fact, necessitate the injunctive relief requested by Trust. The Court finds, based on the totality of the evidence, and particularly on defendants' past actions and continued hostility toward Trust's reasonable claims at trial, that the requested injunction is necessary to ensure the restoration of the Easement Property, as required by the Easement and Civil Code section 815.7.

IT IS SO ORDERED.

DATED: April /6, 2019

PATRICK M. BRODERICK Judge of the Superior Court

PROOF OF SERVICE BY MAIL

I certify that I am an employee of the Superior Court of California, County of Sonoma, and that my business address is 600 Administration Drive, Room 107-J, Santa Rosa, California, 95403; that I am not a party to this case; that I am over the age of 18 years; that I am readily familiar with this office's practice for collection and processing of correspondence for mailing with the United States Postal Service; and that on the date shown below I placed a true copy of the attached Final Statement of Decision (Code of Civil Procedure section 632) in an envelope, sealed and addressed as shown below, for collection and mailing at Santa Rosa, California, first class, postage fully prepaid, following ordinary business practices.

Date: April 16, 2019

Arlene D. Junior Court Executive Officer

By: Cynthia Gaddie Cynthia Gaddie, Deputy Clerk

-ADDRESSEES-

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